SOUTH SANTA BARBARA COUNTY
RESIDENTIAL STATISTICS

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september YTD Q3 2026

SINGLE FAMILY

$3,444,072
Average Sales Price

$2,115,000
Median Sales Price

YTD

CONDOMINIUM

$1,329,762
Average Sales Price

$1,069,000
Median Sales Price

YTD

Total Sales
1112

9%

$2,867,960 -4%
Average Price

$1,800,000 -5%
Median Price

Sept'26 v Sept'25

809
Singe Family Sold
Jan-Sept 2026 YTD

303
Condos Sold
Jan-Sept 2026 YTD

ALL-CASH Sales
39%

SINGLE

YTD Sales

	2025	2026	%Chg
Carpinteria	**46**	**52**	**13%**
Avg	$2,921,982	$4,277,535	46%
Median	$2,083,250	$2,062,500	-1%
Goleta	**193**	**223**	**16%**
Avg	$1,967,841	$1,930,447	-2%
Median	$1,715,000	$1,640,000	-4%
Hope Ranch	**27**	**28**	**4%**
Avg	$8,093,737	$7,571,200	-6%
Median	$6,300,000	$7,037,500	12%
Montecito	**139**	**123**	**-12%**
Avg	$7,451,214	$7,958,186	7%
Median	$6,150,000	$5,575,000	-9%
Santa Barbara	**329**	**376**	**14%**
Avg	$2,648,913	$2,414,062	-9%
Median	$2,325,000	$2,030,000	-13%
Summerland	**9**	**7**	**-22%**
Avg	$2,128,692	$4,970,714	134%
Median	$1,800,000	$3,195,000	78%

CONDO

YTD Sales

	2025	2026	%Chg
Carpinteria	**45**	**49**	**9%**
Avg	$959,934	$945,367	-2%
Median	$875,000	$865,000	-1%
Goleta	**85**	**84**	**-1%**
Avg	$1,047,147	$996,795	-5%
Median	$960,000	$942,000	-2%
Montecito	**26**	**23**	**-12%**
Avg	$3,284,668	$3,564,391	9%
Median	$2,875,000	$3,275,000	14%
Santa Barbara	**119**	**146**	**23%**
Avg	$1,395,360	$1,300,774	-7%
Median	$1,165,000	$1,121,500	-4%
Summerland	**3**	**1**	**-67%**
Avg	$1,611,667	$970,000	-40%
Median	$1,825,000	$970,000	-47%

Condominium
Jan- Sep'26 v Jan-Sep '25

9%
2026 **303** Total Sales
2025 **278** Total Sales

-5%
2026 **$1,329,762** Average
2025 **$1,397,441** Average

-3%
2026 **$1,069,000** Median
2025 **$1,099,000** Median

Single Family
Jan-Sep '26 v Jan-Sep '25

9%
2026 **809** Total Sales
2025 **743** Total Sales

-4%
2026 **$3,444,072** Average
2025 **$3,578,876** Average

-10%
2026 **$2,115,000** Median
2025 **$2,362,230** Median

information deemed reliable but not guaranteed