

SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

fidelitysb.com | chicagotitlesb.com

YTD ^{june} 2026

SINGLE FAMILY



\$3,584,830
Average Sales Price

\$2,147,500
Median Sales Price

YTD

CONDOMINIUM



\$1,278,954
Average Sales Price

\$1,027,500
Median Sales Price

YTD

Total Sales
726

↑ 7%
\$2,936,898 **↓ -4%**
Average Price

↓ -5%
\$1,797,500 **Median Price**

June'26 v June'25



522
Single Family Sold
Jan-June 2026 YTD



204
Condos Sold
Jan-June 2026 YTD



ALL-CASH Sales
40%

SINGLE				
YTD Sales				
	2025	2026		%Chg
Carpinteria	30	39		30%
Avg	\$2,950,339	\$4,546,003		54%
Median	\$1,905,000	\$2,025,000		6%
Goleta	128	135		5%
Avg	\$1,980,158	\$1,953,054		-1%
Median	\$1,685,500	\$1,605,000		-5%
Hope Ranch	18	19		6%
Avg	\$7,355,110	\$8,007,842		9%
Median	\$6,300,487	\$7,550,000		20%
Montecito	99	77		-22%
Avg	\$7,414,668	\$8,427,460		14%
Median	\$6,400,000	\$5,700,000		-11%
Santa Barbara	207	247		19%
Avg	\$2,730,952	\$2,423,346		-11%
Median	\$2,381,000	\$2,025,000		-15%
Summerland	7	5		-29%
Avg	\$2,199,429	\$6,139,000		179%
Median	\$1,800,000	\$3,900,000		117%

CONDO				
YTD Sales				
	2025	2026		%Chg
Carpinteria	32	36		13%
Avg	\$964,945	\$924,167		-4%
Median	\$875,500	\$849,500		-3%
Goleta	54	55		2%
Avg	\$1,094,262	\$981,114		-10%
Median	\$999,500	\$960,000		-4%
Montecito	17	14		-18%
Avg	\$3,207,787	\$3,295,071		3%
Median	\$2,538,880	\$2,787,500		10%
Santa Barbara	82	99		21%
Avg	\$1,471,003	\$1,298,328		-12%
Median	\$1,207,500	\$1,099,000		-9%
Summerland	2	0		200%
Avg	\$1,871,000	\$0		n/a
Median	\$1,871,000	\$0		n/a



Condominium
Jan- June '26 v Jan-June '25

↑ 9%

2026 **204** Total Sales
2025 **187** Total Sales

↓ -11%

2026 **\$1,278,954** Average
2025 **\$1,437,781** Average

↓ -11%

2026 **\$1,027,500** Median
2025 **\$1,159,000** Median



Single Family
Jan-June '26 v Jan-June '25

↑ 7%

2026 **522** Total Sales
2025 **489** Total Sales

↓ -2%

2026 **\$3,584,830** Average
2025 **\$3,658,727** Average

↓ -12%

2026 **\$2,147,500** Median
2025 **\$2,430,000** Median

information deemed reliable but not guaranteed