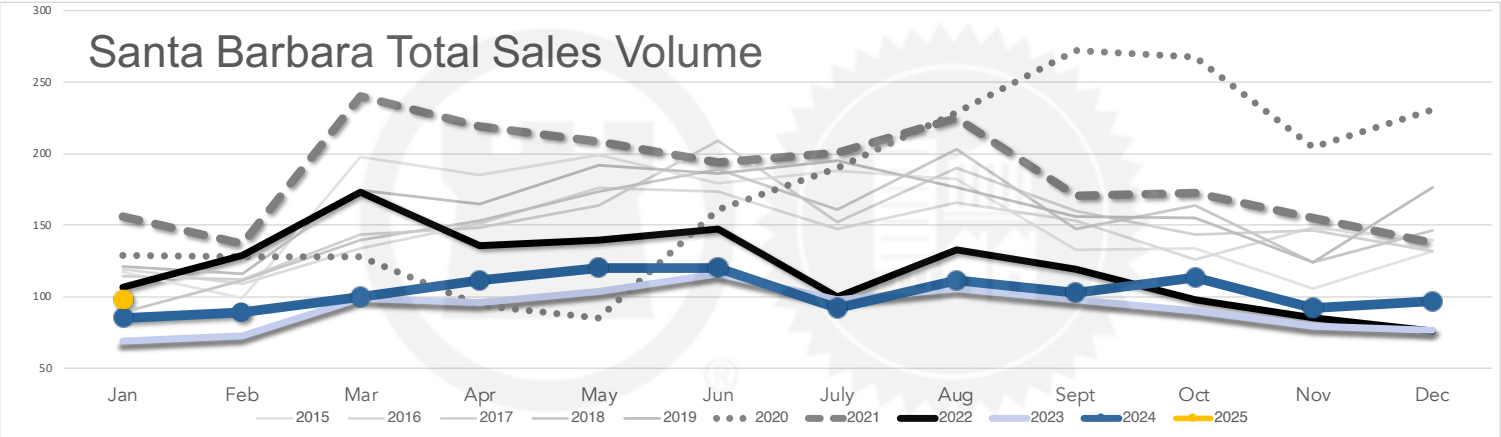


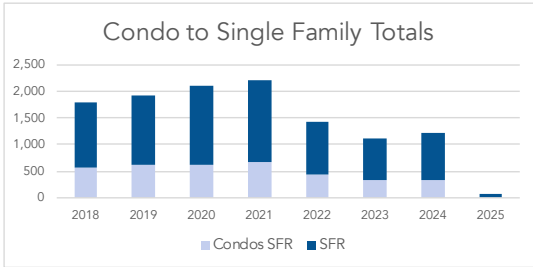
Fidelity National Title Group-Santa Barbara

SOUTH SANTA BARBARA COUNTY- 2025 Real EstateMarket Report

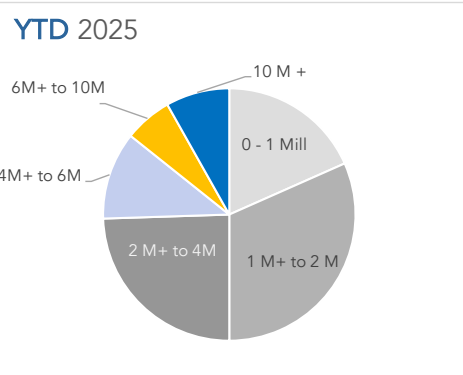
Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2015	117	99	198	185	199	179	188	182	133	134	106	132	1,852
2016	119	109	134	151	176	173	147	166	153	126	148	140	1,742
2017	114	112	143	148	164	209	152	190	160	143	146	132	1,813
2018	89	111	140	153	173	189	161	203	147	164	124	146	1,800
2019	121	116	174	165	192	186	195	176	156	155	124	176	1,936
2020	129	128	128	94	85	161	190	229	272	267	204	231	2,118
2021	156	137	240	219	208	194	201	225	171	172	155	138	2,216
2022	107	129	173	136	140	147	100	133	119	98	85	76	1,443
2023	69	73	99	96	104	116	98	106	98	90	79	77	1,105
2024	85	89	100	111	120	120	92	111	103	113	92	97	1,233
2025	98												



YTD CONDO/SFR Sales Total				
Year	Condos	SFR	TOTAL	Condo %
2018	570	1,230	1,800	32%
2019	634	1,302	1,936	33%
2020	624	1,494	2,118	29%
2021	675	1,541	2,216	30%
2022	428	1,015	1,443	30%
2023	332	773	1,105	30%
2024	339	894	1,233	27%
2025	28	70	98	29%



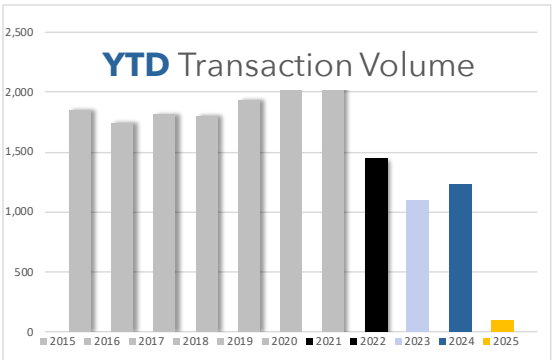
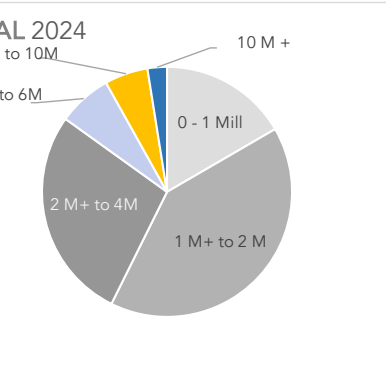
Price Range (Millions)	Volume
0 - 1 Mill	18
1 M+ to 2 M	31
2 M+ to 4M	24
4M+ to 6M	11
6M+ to 10M	6
10 M +	8
TOTAL	98



MTD Trans	Volume	% Change
2015	1,852	n/a
2016	1,742	-6%
2017	1,813	4%
2018	1,800	-1%
2019	1,936	8%
2020	2,118	9%
2021	2,216	5%
2022	1,443	-35%
2023	1,105	-23%
2024	1,233	12%
2025	98	-92%

TOTAL YTD Sales Dollar Volume		%CHG
2017	\$2,592,122,524	
2018	\$2,589,711,931	#REF!
2019	\$3,043,923,281	0%
2020	\$4,142,544,870	18%
2021	\$5,353,551,979	36%
2022	\$3,933,446,977	29%
2023	\$2,881,889,322	-27%
Jan-24	\$213,505,224	
Jan-25	\$381,698,943	79%

Price Range (Millions)	Volume	%CHG
0 - 1 Mill	205	1039%
1 M+ to 2 M	502	1519%
2 M+ to 4M	340	1317%
4M+ to 6M	86	682%
6M+ to 10M	69	1050%
10 M +	31	288%
TOTAL	1233	



CASH Transactions			
	#	Total Trans	%
2024 JAN	35	85	41%
FEB	42	89	47%
MAR	43	100	43%
APR	56	111	50%
MAY	47	120	39%
JUN	43	120	36%
JUL	31	92	34%
AUG	50	115	43%
SEPT	45	103	44%
OCT	41	113	36%
NOV	32	92	35%
DEC	36	97	37%
JAN	47	98	48%

