


SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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JAN2025

SINGLE FAMILY



\$4,822,622
Average Sales Price

\$2,875,000
Median Sales Price

CONDOMINIUM



\$1,575,549
Average Sales Price

\$1,000,000
Median Sales Price

SINGLE

	Sales Avg Median	
Carp	\$4,075,002	\$2,000,000
Goleta	\$1,484,959	\$1,500,000
Mont	\$10,408,630	\$8,187,500
HR	\$3,370,000	\$3,370,000
SB	\$2,638,772	\$2,500,000
Summ	\$2,328,500	\$2,328,500

CONDOMINIUM

	Sales Avg Median	
Carp	\$1,141,750	\$912,500
Goleta	\$945,250	\$916,500
Mont	\$3,493,980	\$2,519,440
SB	\$1,043,250	\$1,046,500
Summ	\$0	\$0



70

Single Family Sold
January 2025

SINGLE

January 2025	Sales
Carpinteria	7
Goleta	11
Montecito	20
Hope Ranch	1
Santa Barbara	29
Summerland	2

CONDO

January 2025	Sales
Carpinteria	8
Goleta	6
Montecito	6
Santa Barbara	8
Summerland	0

Average Days on Market

SFR

38

CONDO/PUD

31

Total Sales

98


↑ 15%

Jan '25 v Jan'24



28

Condos Sold
January 2025



CASH SALES

48%

Inventory

2.62 month supply



Condominium

Jan '25 v Jan '24

↑ 8%

2025 28 Total Sales
2024 26 Total Sales

↑ 66%

2025 \$1,575,549 Average
2024 \$950,000 Average

↑ 13%

2025 \$1,000,000 Median
2024 \$884,250 Median



Single Family

Jan '25 v Jan '24

↑ 19%

2025 70 Total Sales
2024 59 Total Sales

↑ 51%

2025 \$4,822,622 Average
2024 \$3,200,139 Average

↑ 19%

2025 \$2,875,000 Median
2024 \$2,425,000 Median

information deemed reliable but not guaranteed