

SOUTH SANTA BARBARA COUNTY  
RESIDENTIAL STATISTICS

fidelitysb.com | chicagotitlesb.com

November  
YTD 2024

SINGLE FAMILY



\$3,559,886  
Average Sales Price

\$2,200,000  
Median Sales Price

YTD

CONDOMINIUM



\$1,289,730  
Average Sales Price


\$998,500  
Median Sales Price

YTD

Total Sales  
**1136**

 11%

\$2,936,392  11%  
Average Price

\$1,795,000  4%  
Median Price

Nov'24 v Nov'23



824

Singe Family Sold


Jan-Nov 2024 YTD



312

Condos Sold

Jan-Nov 2024 YTD



ALL-CASH Sales

41%


SINGLE			
YTD Sales			
	2023	2024	%Chg
Carpinteria	58	45	-22%
Avg	\$3,050,916	\$7,950,682	161%
Median	\$1,627,500	\$2,000,000	23%
Goleta	170	223	31%
Avg	\$1,796,198	\$1,842,310	3%
Median	\$1,499,000	\$1,625,000	8%
Hope Ranch	20	16	-20%
Avg	\$7,035,000	\$6,316,867	-10%
Median	\$5,737,500	\$6,116,500	7%
Montecito	136	132	-3%
Avg	\$6,626,564	\$7,771,033	17%
Median	\$5,296,000	\$5,525,000	4%
Santa Barbara	329	397	21%
Avg	\$2,326,009	\$2,524,602	9%
Median	\$2,016,791	\$2,150,000	7%
Summerland	9	11	22%
Avg	\$5,208,794	\$3,237,182	-38%
Median	\$3,500,000	\$3,000,000	-14%

CONDO			
YTD Sales			
	2023	2024	%Chg
Carpinteria	47	59	26%
Avg	\$841,532	\$1,018,341	21%
Median	\$785,000	\$830,000	6%
Goleta	96	120	25%
Avg	\$945,925	\$1,051,815	11%
Median	\$843,500	\$977,500	16%
Montecito	21	17	-19%
Avg	\$3,179,976	\$3,904,706	23%
Median	\$2,950,000	\$3,275,000	11%
Santa Barbara	138	115	-17%
Avg	\$1,297,990	\$1,293,182	0%
Median	\$1,105,250	\$1,099,000	-1%
Summerland	4	1	-75%
Avg	\$1,491,163	\$999,999	-33%
Median	\$1,638,125	\$999,999	-39%




Condominium


Jan- Nov'24 v Jan-Nov '23

 2%

2024 312 Total Sales  
2023 306 Total Sales

 3%

2024 \$1,289,730 Average  
2023 \$1,249,110 Average


 5%

2024 \$998,500 Median  
2023 \$950,000 Median




Single Family


Jan-Nov '24 v Jan-Nov '23

 14%

2024 824 Total Sales  
2023 722 Total Sales

 10%

2024 \$3,559,886 Average  
2023 \$3,235,949 Average

 5%

2024 \$2,200,000 Median  
2023 \$2,100,000 Median