

SOUTH SANTA BARBARA COUNTY
RESIDENTIAL STATISTICS

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October
YTD 2024

SINGLE FAMILY



\$3,551,718
Average Sales Price

\$2,209,000
Median Sales Price

YTD

CONDOMINIUM





\$1,263,693
Average Sales Price

\$998,500
Median Sales Price


YTD

Total Sales
1045

 10%

\$2,912,384  10%

Average Price

\$1,795,000  5%

Median Price

Oct'24 v Oct'23



753

Singe Family Sold


Jan-Oct 2024 YTD



292

Condos Sold

Jan-Oct 2024 YTD



ALL-CASH Sales

41%


SINGLE			
YTD Sales			
	2023	2024	%Chg
Carpinteria	56	39	-30%
Avg	\$3,100,502	\$7,124,787	130%
Median	\$1,605,000	\$2,000,000	25%
Goleta	158	207	31%
Avg	\$1,807,624	\$1,845,523	2%
Median	\$1,499,500	\$1,620,000	8%
Hope Ranch	19	16	-16%
Avg	\$7,162,372	\$6,316,867	-12%
Median	\$5,975,000	\$6,116,500	2%
Montecito	124	120	-3%
Avg	\$6,722,018	\$7,940,202	18%
Median	\$5,272,500	\$5,612,500	6%
Santa Barbara	304	360	18%
Avg	\$2,330,535	\$2,569,584	10%
Median	\$2,022,500	\$2,196,500	9%
Summerland	8	11	38%
Avg	\$4,234,894	\$3,237,182	-24%
Median	\$3,275,000	\$3,000,000	-8%

CONDO			
YTD Sales			
	2023	2024	%Chg
Carpinteria	45	57	27%
Avg	\$843,378	\$1,006,940	19%
Median	\$785,000	\$830,000	6%
Goleta	87	114	31%
Avg	\$964,388	\$1,062,989	10%
Median	\$876,000	\$993,125	13%
Montecito	19	16	-16%
Avg	\$3,189,974	\$3,558,125	12%
Median	\$2,950,000	\$3,212,500	9%
Santa Barbara	125	105	-16%
Avg	\$1,226,484	\$1,271,352	4%
Median	\$1,085,000	\$1,085,000	0%
Summerland	4	0	-100%
Avg	\$1,638,125	\$0	-100%
Median	\$1,352,400	\$0	-100%




Condominium


Jan- Oct '24 v Jan-Oct '23

 4%

2024 292 Total Sales
2023 280 Total Sales

 2%

2024 \$1,263,693 Average
2023 \$1,238,352 Average


 5%

2024 \$998,500 Median
2023 \$950,000 Median




Single Family


Jan-Oct '24 v Jan-Oct '23

 13%

2024 753 Total Sales
2023 669 Total Sales

 9%

2024 \$3,551,718 Average
2023 \$3,245,456 Average

 5%

2024 \$2,209,000 Median
2023 \$2,100,000 Median