


SOUTH SANTA BARBARA COUNTY
RESIDENTIAL STATISTICS

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august
YTD 2024

SINGLE FAMILY



\$3,628,300


Average Sales Price

\$2,200,000

Median Sales Price

YTD

CONDOMINIUM



\$1,157,935

Average Sales Price

\$970,750

Median Sales Price

YTD

Total Sales

832

↑ 9%

\$2,921,633

↑ 14%


Average Price

\$1,765,000

↑ 5%

Median Price


Aug'24 v Aug'23



594

Singe Family Sold


Jan-Aug 2024 YTD



238

Condos Sold

Jan-Aug 2024 YTD



ALL-CASH Sales

42%

SINGLE


YTD Sales

	2023	2024	%Chg
Carpinteria	43	27	-37%
Avg	\$2,283,952	\$8,273,099	262%
Median	\$1,575,000	\$1,825,000	16%
Goleta	130	160	23%
Avg	\$1,788,379	\$1,822,736	2%
Median	\$1,518,000	\$1,600,000	5%
Hope Ranch	15	14	-7%
Avg	\$7,305,937	\$6,512,471	-11%
Median	\$5,500,000	\$6,116,500	11%
Montecito	97	100	3%
Avg	\$6,577,298	\$8,136,294	24%
Median	\$5,100,000	\$5,612,500	10%
Santa Barbara	240	286	19%
Avg	\$2,377,993	\$2,505,949	5%
Median	\$2,018,396	\$2,150,000	7%
Summerland	5	7	40%
Avg	\$4,885,830	\$2,670,429	-45%
Median	\$3,500,000	\$2,700,000	-23%

CONDO

YTD Sales

	2023	2024	%Chg
Carpinteria	39	45	15%
Avg	\$783,641	\$935,502	19%
Median	\$760,000	\$825,000	9%
Goleta	75	95	27%
Avg	\$975,117	\$1,009,779	4%
Median	\$881,500	\$900,000	2%
Montecito	15	10	-33%
Avg	\$3,171,633	\$2,745,500	-13%
Median	\$2,845,000	\$2,655,000	-7%
Santa Barbara	100	88	-12%
Avg	\$1,274,162	\$1,251,215	-2%
Median	\$1,087,500	\$1,050,000	-3%
Summerland	2	0	-100%
Avg	\$1,489,325	n/a	n/a
Median	\$1,489,325	n/a	n/a



Condominium

Jan- Aug'24 v Jan-Aug '23

↑ 3%

2024 238 Total Sales

2023 231 Total Sales

↓ -5%


2024 \$1,157,935 Average

2023 \$1,219,330 Average

↑ 2%

2024 \$970,750 Median

2023 \$950,000 Median



Single Family

Jan-Aug '24 v Jan-Aug '23

↑ 12%

2024 594 Total Sales

2023 530 Total Sales

↑ 15%

2024 \$3,628,300 Average

2023 \$3,157,422 Average

↑ 7%

2024 \$2,200,000 Median

2023 \$2,060,000 Median