

SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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QUARTERLY REPORT

Q2 Q2 2024

Q2 2023

Total Sales

317

Q2 2024

Total Sales

351

↑ 11%

Q2 2023

Average Price

\$2,702,866

Q2 2024

Average Price

\$3,202,949

↑ 19%

Q2 2023

Median Price

\$1,765,000

Q2 2024

Median Price

\$1,805,000

↑ 2%

Total Dollar Volume

Q2 2023 \$856,808,562

Q2 2024 \$1,124,235,176

↑ 31%



CASH SALES

Q2 2023 40%

Q2 2024 42%

AREA REPORTS

	Q2 2023	Q2 2024	%CHG
CARPINTERIA			
TOTAL	30	30	0%
AVG	\$1,231,871	\$5,518,870	348%
MEDIAN	\$955,000	\$1,272,500	33%
GOLETA			
TOTAL	83	100	20%
AVG	\$1,646,992	\$1,584,383	-4%
MEDIAN	\$1,400,000	\$1,430,000	2%
HOPE RANCH			
TOTAL	5	7	40%
AVG	\$9,441,812	\$5,861,946	-38%
MEDIAN	\$11,764,060	\$4,937,500	-58%
MONTECITO			
TOTAL	54	43	-20%
AVG	\$6,562,264	\$8,442,593	29%
MEDIAN	\$6,100,000	\$4,845,000	-21%
SANTA BARBARA			
TOTAL	142	168	18%
AVG	\$1,937,339	\$2,311,432	19%
MEDIAN	\$1,750,000	\$1,870,000	7%
SUMMERLAND			
TOTAL	3	3	0%
AVG	\$2,159,550	\$2,615,000	21%
MEDIAN	\$1,626,250	\$2,700,000	66%
MESA			
TOTAL	11	23	109%
AVG	\$1,811,364	\$2,779,211	53%
MEDIAN	\$1,875,000	\$2,875,000	53%



Condominium

Q2 v. Q2

2023 2024

↑ 2%

Q2 2024 **98** Total Sales
Q2 2023 **96** Total Sales

↑ 1%

2024 **\$1,200,646** Average
2023 **\$1,186,162** Average

↑ 12%

2024 **\$1,005,000** Median
2023 **\$900,000** Median



Single Family

Q2 v Q2

2023 2024

↑ 14%

Q2 2024 **253** Total Sales
Q2 2023 **221** Total Sales

↑ 18%

2024 **\$3,978,545** Average
2023 **\$3,361,706** Average

↑ 7%

2024 **\$2,305,000** Median
2023 **\$2,160,000** Median