

SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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may
YTD 2024

<div>SINGLE FAMILY</div> <div>  <p>\$3,455,415 Average Sales Price</p> <p>\$2,265,000 Median Sales Price</p> <p>YTD</p> </div>	<div>CONDOMINIUM</div> <div>  <p>\$1,095,452 Average Sales Price</p> <p>\$925,000 Median Sales Price</p> <p>YTD</p> </div>	<p>Total Sales 505</p> <p>↑15% \$2,801,168 Average Price</p> <p>↑7% \$1,775,000 Median Price</p> <p>May'24 v May'23</p>
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365

Singe Family Sold

Jan-May 2024 YTD



140

Condos Sold

Jan-May 2024 YTD



ALL-CASH Sales

44%

SINGLE



YTD Sales

	2023	2024	%Chg
Carpinteria	22	14	-36%
Avg	\$2,853,779	\$3,603,727	26%
Median	\$1,670,000	\$1,812,500	9%
Goleta	74	91	23%
Avg	\$1,628,125	\$1,844,384	13%
Median	\$1,415,158	\$1,600,000	13%
Hope Ranch	10	8	-20%
Avg	\$8,560,906	\$6,259,275	-27%
Median	\$8,425,000	\$6,335,500	-25%
Montecito	59	66	12%
Avg	\$6,576,020	\$7,832,181	19%
Median	\$5,000,000	\$5,057,500	1%
Santa Barbara	137	184	34%
Avg	\$2,327,212	\$2,551,833	10%
Median	\$2,000,000	\$2,242,500	12%
Summerland	5	2	-60%
Avg	\$4,885,830	\$3,200,000	-35%
Median	\$2,529,150	\$3,200,000	27%

CONDO

YTD Sales

	2023	2024	%Chg
Carpinteria	20	29	45%
Avg	\$750,250	\$979,569	31%
Median	\$752,500	\$825,000	10%
Goleta	44	54	23%
Avg	\$966,310	\$1,022,969	6%
Median	\$905,000	\$900,000	-1%
Montecito	9	3	-67%
Avg	\$3,033,000	\$3,116,667	3%
Median	\$2,150,000	\$3,150,000	47%
Santa Barbara	60	55	-8%
Avg	\$1,200,604	\$1,141,191	-5%
Median	\$1,037,500	\$1,010,000	-3%
Summerland	1	0	-100%
Avg	\$1,626,500	\$0	-100%
Median	\$1,626,500	\$0	-100%

<div>  <p>Condominium Jan-May '24 v Jan-May '23</p> </div>	<p>↑ 4%</p> <p>2024 140 Total Sales 2023 134 Total Sales</p>	<p>↓ -7%</p> <p>2024 \$1,095,452 Average 2023 \$1,182,702 Average</p>	<p>↓ -1%</p> <p>2024 \$925,000 Median 2023 \$937,500 Median</p>
<div>  <p>Single Family Jan-May '24 v Jan-May '23</p> </div>	<p>↑ 19%</p> <p>2024 365 Total Sales 2023 307 Total Sales</p>	<p>↑ 6%</p> <p>2024 \$3,455,415 Average 2023 \$3,257,706 Average</p>	<p>↑ 8%</p> <p>2024 \$2,265,000 Median 2023 \$2,090,000 Median</p>

information deemed reliable but not guaranteed