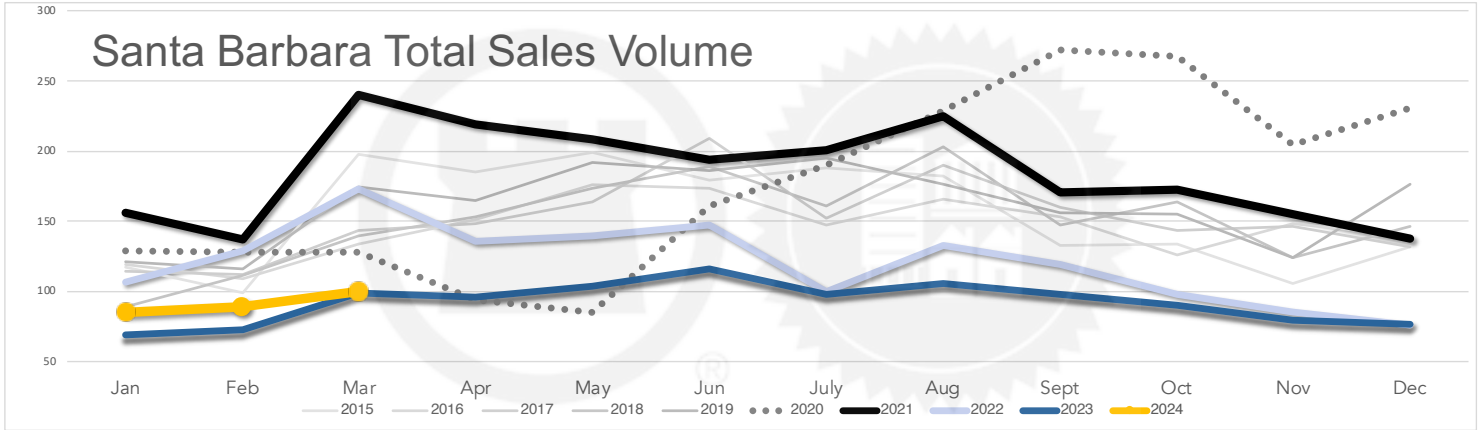


Fidelity National Title Group-Santa Barbara

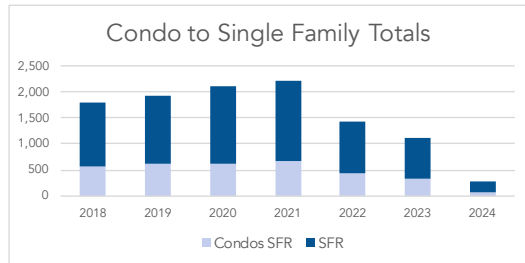
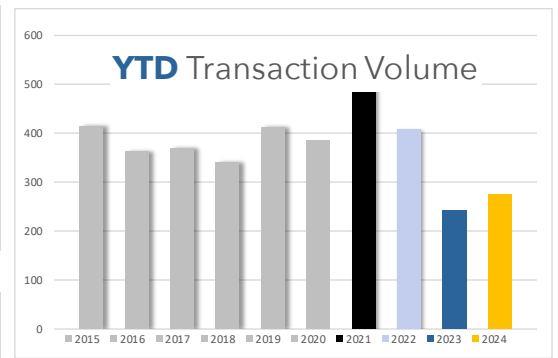
YTD 2024 Santa Barbara Real Estate Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2015	117	99	198	185	199	179	188	182	133	134	106	132	1,852
2016	119	109	134	151	176	173	147	166	153	126	148	140	1,742
2017	114	112	143	148	164	209	152	190	160	143	146	132	1,813
2018	89	111	140	153	173	189	161	203	147	164	124	146	1,800
2019	121	116	174	165	192	186	195	176	156	155	124	176	1,936
2020	129	128	128	94	85	161	190	229	272	267	204	231	2,118
2021	156	137	240	219	208	194	201	225	171	172	155	138	2,216
2022	107	129	173	136	140	147	100	133	119	98	85	76	1,443
2023	69	73	99	96	104	116	98	106	98	90	79	77	1,105
2024	85	89	100										274



YTD CONDO/SFR Sales Total				
Year	Condos	SFR	TOTAL	Condo %
2018	570	1,230	1,800	32%
2019	634	1,302	1,936	33%
2020	624	1,494	2,118	29%
2021	675	1,541	2,216	30%
2022	428	1,015	1,443	30%
2023	332	773	1,105	30%
2024	81	193	274	30%

Year	MTD Trans	Volume	% Change
2015	414	n/a	
2016	362	-13%	
2017	369	2%	
2018	340	-8%	
2019	411	21%	
2020	385	-6%	
2021	533	38%	
2022	409	-23%	
2023	241	-41%	
2024	274	14%	



Year	TOTAL YTD Sales Dollar Volume	%CHG
2016	\$2,393,974,000	
2017	\$2,592,122,524	8%
2018	\$2,589,711,931	0%
2019	\$3,043,923,281	18%
2020	\$4,142,544,870	36%
2021	\$5,353,551,979	29%
2022	\$3,933,446,977	-27%
2023	\$2,881,889,322	-27%
2024	\$735,813,417	-74%

CASH Transactions			
	#	Total Trans	%
MAR	42	99	42%
APR	35	96	36%
MAY	43	104	41%
JUN	49	116	42%
JUL	48	98	49%
AUG	46	106	43%
SEPT	46	98	47%
OCT	35	90	39%
NOV	36	79	46%
DEC	27	77	35%
2024 JAN	35	85	41%
FEB	42	89	47%
MAR	43	100	43%

Price Range (Millions)	Volume
0 - 1 Mill	226
1 M+ to 2 M	431
2 M+ to 4M	281
4M+ to 6M	83
6M+ to 10M	53
10 M +	31
TOTAL	1105

Price Range (Millions)	Volume	%CHG
0 - 1 Mill	57	-75%
1 M+ to 2 M	105	-76%
2 M+ to 4M	74	-74%
4M+ to 6M	20	-76%
6M+ to 10M	12	-77%
10 M +	6	-81%
TOTAL	274	

