


# SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

fidelitysb.com | chicagotitlesb.com

# YTD 2024

SINGLE FAMILY



\$3,704,584


Average Sales Price

\$2,300,000

Median Sales Price

YTD

CONDOMINIUM



\$990,621

Average Sales Price

\$902,500

Median Sales Price

YTD

Total Sales

174

23%

\$2,799,930

9%


Average Price

\$1,625,000

6%

Median Price


Feb.'24 v Feb.'23



116

Singe Family Sold


Jan-Feb 2024 YTD



58

Condos Sold

Jan-Feb 2024 YTD



ALL-CASH Sales

44%

SINGLE


YTD Sales

	2023	2024	%Chg
Carpinteria	9	2	-78%
Avg	\$3,661,667	\$2,447,500	-33%
Median	\$2,000,000	\$2,447,500	22%
Goleta	25	26	4%
Avg	\$1,478,010	\$1,666,775	13%
Median	\$1,405,000	\$2,270,000	62%
Hope Ranch	5	2	-60%
Avg	\$7,024,000	\$5,935,350	-15%
Median	\$7,250,000	\$5,935,350	-18%
Montecito	12	28	133%
Avg	\$7,101,083	\$7,176,946	1%
Median	\$4,911,500	\$4,957,500	1%
Santa Barbara	46	57	24%
Avg	\$2,444,698	\$2,894,305	18%
Median	\$1,900,000	\$2,150,000	13%
Summerland	4	1	-75%
Avg	\$4,675,088	\$3,700,000	-21%
Median	\$3,939,575	\$3,700,000	-6%

CONDO

YTD Sales

	2023	2024	%Chg
Carpinteria	5	15	200%
Avg	\$717,000	\$816,633	14%
Median	\$515,000	\$800,000	55%
Goleta	14	18	29%
Avg	\$870,467	\$911,417	5%
Median	\$837,000	\$878,000	5%
Montecito	0	0	n/a
Avg	\$0	\$0	n/a
Median	\$0	\$0	n/a
Santa Barbara	21	25	19%
Avg	\$1,309,144	\$1,152,041	-12%
Median	\$1,025,000	\$1,010,000	-1%
Summerland	0	0	n/a
Avg	\$0	\$0	n/a
Median	\$0	\$0	n/a



Condominium

Feb '24 v Feb '23

41%

2024 58 Total Sales

2023 41 Total Sales

-8%


2024 \$990,621 Average

2023 \$1,076,440 Average

-2%

2024 \$902,500 Median

2023 \$925,000 Median



Single Family

Feb '24 v Feb '23

15%

2024 116 Total Sales

2023 101 Total Sales

16%

2024 \$3,704,584 Average

2023 \$3,182,126 Average

18%

2024 \$2,300,000 Median

2023 \$1,950,000 Median

information deemed reliable but not guaranteed