SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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SINGLE FAMILY



\$3,200,139 Average Sales Price

\$2,425,000

Median Sales Price





\$950,000

Average Sales Price

\$884,250

Median Sales Price



Avg | Median \$2,447,500 \$2,447,500 Carp Goleta \$1,692,962 \$1,565,000 \$5,277,500 \$4,587,500 Mont HR \$5,935,000 \$5,935,000 \$2,120,000 SB \$2,475,761 \$3,700,000 \$3,700,000 Summ

CONDOMINIUM

\$676,125 Carp

Goleta \$864,545 Mont n/a \$1,135,045 SB Summ n/a

Sales

Avg | Median \$649,750 \$775,000 n/a \$925,000

n/a



Single Family Sold January 2024



Condos Sold January 2024



CASH SALES

41%

SINGLE

January 2024	Sales	
Carpinteria	2	
Goleta	13	
Montecito	16	
Hope Ranch	2	
Santa Barbara	25	
Summerland	1	

CONDO

Sale	January 2024	
4	Carpinteria	
11	Goleta	
n/a	Montecito	
11	Santa Barbara	
n/a	Summerland	

Average Days on Market

SFR

CONDO/PUD

30

24

Total Sales

Jan '24 v Jan'23

Inventory

2.03 month supply



53%

2024 **Total Sales** 2023 17 Total Sales -6%

2024 **\$950,000** Average 2023 **\$1,015,628** Average

2024 2023 \$884,250 \$900,000

Median Median

Single Family

Jan '24 v Jan '23

2024 Total Sales

Total Sales

52

2023

2024 **\$3,200,139** Average 2023 **\$3,215,442** Average

2024 2023

\$2,425,000 \$1,781,469

Median

information deemed reliable but not guaranteed