SOUTH SANTA BARBARA COUNTY

CONDOMINIUM

RESIDENTIAL STATISTICS

fidelitysb.com | chicagotitlesb.com



\$3,235,949

Average Sales Price

\$2,100,000

Median Sales Price

YTD



\$1,249,110

Average Sales Price

\$950,000

Median Sales Price

YTD

Total Sales 1028

-25%

\$2,644,536 \$20% **Average Price**

\$1,729,000 \$0% **Median Price**

Nov'23 v Nov'22

Singe Family Sold Jan-Nov 2023 YTD



Condos Sold Jan-Nov 2023 YTD



ALL-CASH Sales

SINGLE

VTD Salac

	YID Sales			
	2022	2023	%Chg	
Carpinteria	66	58	-12%	
Avg	\$3,235,094	\$3,050,916	-6%	
Median	\$1,628,138	\$1,627,500	0%	
Goleta	253	170	-33%	
Avg	\$1,705,074	\$1,796,198	5%	
Median	\$1,575,000	\$1,499,000	-5%	
Hope Ranch	28	20	-29%	
Avg	\$7,964,873	\$7,035,000	-12%	
Median	\$5,625,000	\$5,737,500	2%	
Montecito	163	136	-17%	
Avg	\$7,142,574	\$6,626,564	-7%	
Median	\$5,400,000	\$5,296,000	-2%	
Santa Barbara	433	329	-24%	
Avg	\$2,455,284	\$2,326,009	-5%	
Median	\$2,150,000	\$2,016,791	-6%	
Summerland	14	9	-36%	

Avg \$2,862,143 \$5,208,794

Median \$2,175,000 \$3,500,000

CONDO

YTD Sales				
	2022	2023	%Chg	
Carpinteria	64	47	-27%	
Avg	\$866,992	\$841,532	-3%	
Median	\$815,550	\$785,000	-4%	
Goleta	142	96	-32%	
Avg	\$911,998	\$945,925	4%	
Median	\$888,000	\$843,500	-5%	
Montecito	32	21	-34%	
	32 \$2,815,844	21 \$3,179,976	-34% 13%	
Avg				
Avg Median	\$2,815,844 \$2,962,500	\$3,179,976 \$2,950,000	13% 0%	
Avg Median Santa Barbara	\$2,815,844 \$2,962,500 169	\$3,179,976 \$2,950,000 138	13% 0% -18%	
Avg Median Santa Barbara Avg	\$2,815,844 \$2,962,500 169 \$1,258,039	\$3,179,976 \$2,950,000 138 \$1,297,990	13% 0% -18% 3%	
Avg Median Santa Barbara Avg	\$2,815,844 \$2,962,500 169	\$3,179,976 \$2,950,000 138	13% 0% -18%	
Avg Median Santa Barbara Avg	\$2,815,844 \$2,962,500 169 \$1,258,039	\$3,179,976 \$2,950,000 138 \$1,297,990	13% 0% -18% 3%	
Avg Median Santa Barbara Avg Median Summerland	\$2,815,844 \$2,962,500 169 \$1,258,039 \$1,040,000	\$3,179,976 \$2,950,000 138 \$1,297,990 \$1,105,250	13% 0% -18% 3% 6%	





2023 306 2022 410

Total Sales Total Sales



\$1,249,110 Average 2022 **\$1,199,090** Average

82%



2023 **\$950,000** Median **\$958,000** Median 2022

Single Family

Jan-Nov '23 v Jan-Nov '22

2022 957 Total Sales

\$3,235,949 Average 2022 **\$3,276,242** Average

2023 **\$2,100,000** Median 2022 **\$2,104,000** Median