


SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

fidelitysb.com | chicagotitlesb.com

October
YTD 2023

SINGLE FAMILY



\$3,245,456


Average Sales Price

\$2,100,000

Median Sales Price

YTD

CONDOMINIUM



\$1,238,352

Average Sales Price

\$950,000

Median Sales Price

YTD

Total Sales

949

↓ -26%

\$2,653,265

↓ -2%


Average Price

\$1,715,000

↓ -1%

Median Price


Oct'23 v Oct'22



669

Singe Family Sold


Jan-Oct 2023 YTD



280

Condos Sold

Jan-Oct 2023 YTD



ALL-CASH Sales

41%

SINGLE

YTD Sales

	2022	2023	%Chg
Carpinteria	60	56	-7%
Avg	\$3,405,971	\$3,100,502	-9%
Median	\$1,658,388	\$1,605,000	-3%
Goleta	233	158	-32%
Avg	\$1,709,454	\$1,807,624	6%
Median	\$1,585,000	\$1,499,500	-5%
Hope Ranch	28	19	-32%
Avg	\$7,964,873	\$7,162,372	-10%
Median	\$5,625,000	\$5,975,000	6%
Montecito	160	124	-23%
Avg	\$7,138,247	\$6,722,018	-6%
Median	\$5,625,000	\$5,272,500	-6%
Santa Barbara	406	304	-25%
Avg	\$2,465,530	\$2,330,535	-5%
Median	\$2,152,500	\$2,022,500	-6%
Summerland	13	8	-38%
Avg	\$2,755,385	\$4,234,894	54%
Median	\$2,050,000	\$3,275,000	60%

CONDO

YTD Sales

	2022	2023	%Chg
Carpinteria	59	45	-24%
Avg	\$867,457	\$843,378	-3%
Median	\$815,000	\$785,000	-4%
Goleta	131	87	-34%
Avg	\$916,659	\$964,388	5%
Median	\$840,000	\$876,000	4%
Montecito	29	19	-34%
Avg	\$2,821,621	\$3,189,974	13%
Median	\$2,875,000	\$2,950,000	3%
Santa Barbara	160	125	-22%
Avg	\$1,241,960	\$1,226,484	-1%
Median	\$1,022,500	\$1,085,000	6%
Summerland	3	4	33%
Avg	\$1,306,667	\$1,638,125	25%
Median	\$1,075,000	\$1,352,400	26%

Condominium

Jan- Oct'23 v Jan-Oct '22

↓ -27%

2023	280	Total Sales
2022	382	Total Sales

↑ 4%

2023	\$1,238,352	Average
2022	\$1,192,992	Average

↓ -1%

2023	\$950,000	Median
2022	\$955,500	Median

Single Family

Jan-Sep '23 v Jan-Sep '22

↓ -26%

2023	669	Total Sales
2022	900	Total Sales

↓ -3%

2023	\$3,245,456	Average
2022	\$3,338,469	Average

↓ -3%

2023	\$2,100,000	Median
2022	\$2,165,000	Median

information deemed reliable but not guaranteed