







# SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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YTD <sup>july</sup> 2023

<div>SINGLE FAMILY</div> <div> \$3,295,536 Average Sales Price  \$2,125,000 Median Sales Price  YTD</div>	<div>CONDOMINIUM</div> <div> \$1,176,054 Average Sales Price  \$916,500 Median Sales Price  YTD</div>	<div>Total Sales 655 ↓ -30% \$2,606,502 ↓ -5% Average Price \$1,675,000 ↓ -6% Median Price July'23 v July'22</div>																																																																																																																																												
<div> 389 Singe Family Sold Jan-July 2023 YTD</div>	<div>SINGLE</div> <div>YTD Sales</div> <table><tr><td></td><td>2022</td><td>2023</td><td>%Chg</td></tr><tr><td>Carpinteria</td><td>43</td><td>35</td><td>-19%</td></tr><tr><td>Avg</td><td>\$2,402,540</td><td>\$2,475,232</td><td>3%</td></tr><tr><td>Median</td><td>\$1,615,000</td><td>\$1,580,000</td><td>-2%</td></tr><tr><td>Goleta</td><td>177</td><td>116</td><td>-34%</td></tr><tr><td>Avg</td><td>\$1,742,025</td><td>\$1,808,554</td><td>4%</td></tr><tr><td>Median</td><td>\$1,600,000</td><td>\$1,508,000</td><td>-6%</td></tr><tr><td>Hope Ranch</td><td>23</td><td>13</td><td>-43%</td></tr><tr><td>Avg</td><td>\$8,827,020</td><td>\$7,668,389</td><td>-13%</td></tr><tr><td>Median</td><td>\$7,600,000</td><td>\$7,250,000</td><td>-5%</td></tr><tr><td>Montecito</td><td>124</td><td>88</td><td>-29%</td></tr><tr><td>Avg</td><td>\$7,137,279</td><td>\$6,612,863</td><td>-7%</td></tr><tr><td>Median</td><td>\$5,362,500</td><td>\$5,075,000</td><td>-5%</td></tr><tr><td>Santa Barbara</td><td>268</td><td>200</td><td>-25%</td></tr><tr><td>Avg</td><td>\$2,590,868</td><td>\$2,359,622</td><td>-9%</td></tr><tr><td>Median</td><td>\$2,200,000</td><td>\$2,022,500</td><td>-8%</td></tr><tr><td>Summerland</td><td>10</td><td>5</td><td>-50%</td></tr><tr><td>Avg</td><td>\$2,940,500</td><td>\$4,885,830</td><td>66%</td></tr><tr><td>Median</td><td>\$2,050,000</td><td>\$3,500,000</td><td>71%</td></tr></table>		2022	2023	%Chg	Carpinteria	43	35	-19%	Avg	\$2,402,540	\$2,475,232	3%	Median	\$1,615,000	\$1,580,000	-2%	Goleta	177	116	-34%	Avg	\$1,742,025	\$1,808,554	4%	Median	\$1,600,000	\$1,508,000	-6%	Hope Ranch	23	13	-43%	Avg	\$8,827,020	\$7,668,389	-13%	Median	\$7,600,000	\$7,250,000	-5%	Montecito	124	88	-29%	Avg	\$7,137,279	\$6,612,863	-7%	Median	\$5,362,500	\$5,075,000	-5%	Santa Barbara	268	200	-25%	Avg	\$2,590,868	\$2,359,622	-9%	Median	\$2,200,000	\$2,022,500	-8%	Summerland	10	5	-50%	Avg	\$2,940,500	\$4,885,830	66%	Median	\$2,050,000	\$3,500,000	71%	<div>CONDO</div> <div>YTD Sales</div> <table><tr><td></td><td>2022</td><td>2023</td><td>%Chg</td></tr><tr><td>Carpinteria</td><td>45</td><td>30</td><td>-33%</td></tr><tr><td>Avg</td><td>\$845,122</td><td>\$791,067</td><td>-6%</td></tr><tr><td>Median</td><td>\$815,000</td><td>\$757,500</td><td>-7%</td></tr><tr><td>Goleta</td><td>98</td><td>66</td><td>-33%</td></tr><tr><td>Avg</td><td>\$920,947</td><td>\$942,632</td><td>2%</td></tr><tr><td>Median</td><td>\$851,250</td><td>\$878,000</td><td>3%</td></tr><tr><td>Montecito</td><td>26</td><td>10</td><td>-62%</td></tr><tr><td>Avg</td><td>\$2,695,269</td><td>\$3,359,700</td><td>25%</td></tr><tr><td>Median</td><td>\$2,825,000</td><td>\$3,172,500</td><td>12%</td></tr><tr><td>Santa Barbara</td><td>115</td><td>90</td><td>-22%</td></tr><tr><td>Avg</td><td>\$1,232,404</td><td>\$1,225,969</td><td>-1%</td></tr><tr><td>Median</td><td>\$965,000</td><td>\$1,087,500</td><td>13%</td></tr><tr><td>Summerland</td><td>3</td><td>2</td><td>-33%</td></tr><tr><td>Avg</td><td>\$1,306,667</td><td>\$1,489,325</td><td>14%</td></tr><tr><td>Median</td><td>\$1,075,000</td><td>\$1,489,325</td><td>39%</td></tr></table>		2022	2023	%Chg	Carpinteria	45	30	-33%	Avg	\$845,122	\$791,067	-6%	Median	\$815,000	\$757,500	-7%	Goleta	98	66	-33%	Avg	\$920,947	\$942,632	2%	Median	\$851,250	\$878,000	3%	Montecito	26	10	-62%	Avg	\$2,695,269	\$3,359,700	25%	Median	\$2,825,000	\$3,172,500	12%	Santa Barbara	115	90	-22%	Avg	\$1,232,404	\$1,225,969	-1%	Median	\$965,000	\$1,087,500	13%	Summerland	3	2	-33%	Avg	\$1,306,667	\$1,489,325	14%	Median	\$1,075,000	\$1,489,325	39%
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<div> Single Family Jan-Jul '23 v Jan-Jul '22</div>	<div>↓ -29%</div> <table><tr><td>2023</td><td>457</td><td>Total Sales</td></tr><tr><td>2022</td><td>645</td><td>Total Sales</td></tr></table>	2023	457	Total Sales	2022	645	Total Sales	<div>↓ -6%</div> <table><tr><td>2023</td><td>\$3,226,258</td><td>Average</td></tr><tr><td>2022</td><td>\$3,447,209</td><td>Average</td></tr></table>	2023	\$3,226,258	Average	2022	\$3,447,209	Average	<div>↓ -4%</div> <table><tr><td>2023</td><td>\$2,125,000</td><td>Median</td></tr><tr><td>2022</td><td>\$2,210,000</td><td>Median</td></tr></table>	2023	\$2,125,000	Median	2022	\$2,210,000	Median																																																																																																																									
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