

SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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may
YTD 2023

SINGLE FAMILY



\$3,257,706

Average Sales Price

\$2,090,000

Median Sales Price

YTD

CONDOMINIUM



\$1,182,702

Average Sales Price

\$937,500

Median Sales Price

YTD

Total Sales

441

↓ -36%

\$2,627,206

↓ -6%

Average Price

\$1,620,000

↓ -10%

Median Price

May'23 v May'22



307

Singe Family Sold

Jan-May 2023 YTD



134

Condos Sold

Jan-May 2023 YTD

SINGLE

YTD Sales

	2022	2023	%Chg
Carpinteria	30	22	-27%
Avg	\$2,411,249	\$2,853,779	18%
Median	\$1,607,500	\$1,670,000	4%
Goleta	124	74	-40%
Avg	\$1,761,115	\$1,628,125	-8%
Median	\$1,625,000	\$1,415,158	-13%
Hope Ranch	15	10	-33%
Avg	\$7,284,697	\$8,560,906	18%
Median	\$5,850,000	\$8,425,000	44%
Montecito	99	59	-40%
Avg	\$7,412,282	\$6,576,020	-11%
Median	\$5,425,000	\$5,000,000	-8%
Santa Barbara	195	137	-30%
Avg	\$2,678,509	\$2,327,212	-13%
Median	\$2,200,000	\$2,000,000	-9%
Summerland	7	5	-29%
Avg	\$2,456,429	\$4,885,830	99%
Median	\$2,300,000	\$2,529,150	10%

CONDO

YTD Sales

	2022	2023	%Chg
Carpinteria	35	20	-43%
Avg	\$832,385	\$750,250	-10%
Median	\$815,000	\$752,500	-8%
Goleta	76	44	-42%
Avg	\$927,510	\$966,310	4%
Median	\$851,250	\$905,000	6%
Montecito	16	9	-44%
Avg	\$2,768,813	\$3,033,000	10%
Median	\$2,825,000	\$2,150,000	-24%
Santa Barbara	85	60	-29%
Avg	\$1,218,434	\$1,200,604	-1%
Median	\$950,000	\$1,037,500	9%
Summerland	3	1	-67%
Avg	\$1,306,667	\$1,626,500	24%
Median	\$1,075,000	\$1,626,500	51%



ALL-CASH Sales

37%



Condominium

Jan-May '23 v Jan-May '22

↓ **-38%**

2023 **134** Total Sales
2022 **215** Total Sales

↑ **1%**

2023 **\$1,182,702** Average
2022 **\$1,169,359** Average

↑ **3%**

2023 **\$937,500** Median
2022 **\$911,000** Median



Single Family

Jan-May '23 v Jan-May '22

↓ **-35%**

2023 **307** Total Sales
2022 **470** Total Sales

↓ **-8%**

2023 **\$3,257,706** Average
2022 **\$3,560,226** Average

↓ **-7%**

2023 **\$2,090,000** Median
2022 **\$2,250,000** Median