

SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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June
YTD 2023

SINGLE FAMILY



\$3,269,249

Average Sales Price

\$2,112,500

Median Sales Price

YTD

CONDOMINIUM



\$1,175,435

Average Sales Price

\$932,500

Median Sales Price

YTD

Total Sales

556

↓ -33%

\$2,636,586

↓ -6%

Average Price

\$1,641,000

↓ -9%

Median Price

June'23 v June'22



388

Singe Family Sold

Jan-June 2023 YTD



168

Condos Sold

Jan-June 2023 YTD

SINGLE

YTD Sales

	2022	2023	%Chg
Carpinteria	38	28	-26%
Avg	\$2,510,723	\$2,643,898	5%
Median	\$1,607,500	\$1,655,000	3%
Goleta	155	99	-36%
Avg	\$1,768,208	\$1,783,039	1%
Median	\$1,600,000	\$1,499,000	-6%
Hope Ranch	20	12	-40%
Avg	\$7,726,073	\$7,896,588	2%
Median	\$5,937,500	\$7,700,000	30%
Montecito	116	78	-33%
Avg	\$7,170,519	\$6,638,346	-7%
Median	\$5,362,500	\$5,075,000	-5%
Santa Barbara	242	167	-31%
Avg	\$2,630,211	\$2,361,883	-10%
Median	\$2,200,000	\$2,000,000	-9%
Summerland	8	5	-38%
Avg	\$3,424,375	\$4,885,830	43%
Median	\$2,475,000	\$3,500,000	41%

CONDO

YTD Sales

	2022	2023	%Chg
Carpinteria	39	25	-36%
Avg	\$845,936	\$734,880	-13%
Median	\$815,500	\$750,000	-8%
Goleta	88	54	-39%
Avg	\$939,668	\$954,569	2%
Median	\$875,000	\$890,750	2%
Montecito	22	9	-59%
Avg	\$2,773,500	\$3,033,000	9%
Median	\$2,875,000	\$2,150,000	-25%
Santa Barbara	101	77	-24%
Avg	\$1,210,094	\$1,239,334	2%
Median	\$950,000	\$1,075,000	13%
Summerland	3	2	-33%
Avg	\$1,306,667	\$1,489,325	14%
Median	\$1,075,000	\$1,489,325	39%



ALL-CASH Sales

38%



Condominium

Jan- June '23 v Jan-June '22

↓ **-22%**

2023 **168** Total Sales
2022 **215** Total Sales

↑ **1%**

2023 **\$1,175,435** Average
2022 **\$1,169,359** Average

↑ **2%**

2023 **\$932,500** Median
2022 **\$911,000** Median



Single Family

Jan-June '23 v Jan-June '22

↓ **-17%**

2023 **388** Total Sales
2022 **470** Total Sales

↓ **-8%**

2023 **\$3,269,249** Average
2022 **\$3,560,226** Average

↓ **-6%**

2023 **\$2,112,500** Median
2022 **\$2,250,000** Median