




# SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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april  
**YTD** 2023


<div>SINGLE FAMILY</div> <div>  <p>\$3,238,241 Average Sales Price</p> <p>\$2,000,000 Median Sales Price</p> <p><b>YTD</b></p> </div>	<div>CONDOMINIUM</div> <div>  <p>\$1,134,201 Average Sales Price</p> <p>\$925,000 Median Sales Price</p> <p><b>YTD</b></p> </div>	<div> <p>Total Sales</p> <p><b>337</b></p> <p>↓ -38%</p> <p>\$2,632,627 ↓ -9%</p> <p><b>Average Price</b></p> <p>\$1,600,000 ↓ 789%</p> <p><b>Median Price</b></p> <p><b>Apr.'23 v Apr.'22</b></p> </div>
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240

Singe Family Sold


Jan-April 2023 YTD



97

Condos Sold

Jan-April 2023 YTD



ALL-CASH Sales

35%

SINGLE



YTD Sales

	2022	2023	%Chg
<b>Carpinteria</b>	<b>19</b>	<b>19</b>	<b>0%</b>
Avg	\$1,950,842	\$3,001,481	54%
Median	\$1,500,000	\$1,580,000	5%
<b>Goleta</b>	<b>97</b>	<b>61</b>	<b>-37%</b>
Avg	\$1,710,848	\$1,601,266	-6%
Median	\$1,585,000	\$1,405,000	-11%
<b>Hope Ranch</b>	<b>14</b>	<b>10</b>	<b>-29%</b>
Avg	\$7,576,461	\$8,560,906	13%
Median	\$5,937,500	\$8,425,000	42%
<b>Montecito</b>	<b>84</b>	<b>37</b>	<b>-56%</b>
Avg	\$7,521,513	\$7,005,235	-7%
Median	\$5,462,500	\$5,030,000	-8%
<b>Santa Barbara</b>	<b>160</b>	<b>109</b>	<b>-32%</b>
Avg	\$2,657,435	\$2,355,417	-11%
Median	\$2,200,000	\$1,990,000	-10%
<b>Summerland</b>	<b>4</b>	<b>4</b>	<b>0%</b>
Avg	\$2,548,750	\$5,232,288	105%
Median	\$2,350,000	\$3,939,575	68%

CONDO

YTD Sales

	2022	2023	%Chg
<b>Carpinteria</b>	<b>28</b>	<b>14</b>	<b>-50%</b>
Avg	\$855,750	\$713,286	-17%
Median	\$815,500	\$783,000	-4%
<b>Goleta</b>	<b>51</b>	<b>33</b>	<b>-35%</b>
Avg	\$865,814	\$903,227	4%
Median	\$800,000	\$880,000	10%
<b>Montecito</b>	<b>15</b>	<b>6</b>	<b>-60%</b>
Avg	\$2,837,773	\$2,449,500	-14%
Median	\$2,875,000	\$2,550,000	-11%
<b>Santa Barbara</b>	<b>71</b>	<b>44</b>	<b>-38%</b>
Avg	\$1,214,167	\$1,262,001	4%
Median	\$920,000	\$1,095,000	19%
<b>Summerland</b>	<b>2</b>	<b>0</b>	<b>n/a</b>
Avg	\$1,050,000	\$0	
Median	\$1,050,000	\$0	

<div>  <p>Condominium</p> <p><b>Jan-Apr '23 v Jan-Apr '22</b></p> </div>	<div> <p>↓ <b>-42%</b></p> <p>2023 <b>97</b> Total Sales 2022 <b>167</b> Total Sales</p> </div>	<div> <p>→ <b>-5%</b></p> <p>2023 <b>\$1,134,201</b> Average 2022 <b>\$1,191,553</b> Average</p> </div>	<div> <p>↑ <b>3%</b></p> <p>2023 <b>\$925,000</b> Median 2022 <b>\$896,000</b> Median</p> </div>
<div>  <p>Single Family</p> <p><b>Jan-Apr '23 v Jan-Apr '22</b></p> </div>	<div> <p>↓ <b>-37%</b></p> <p>2023 <b>240</b> Total Sales 2022 <b>378</b> Total Sales</p> </div>	<div> <p>↓ <b>-11%</b></p> <p>2023 <b>\$3,238,241</b> Average 2022 <b>\$3,640,953</b> Average</p> </div>	<div> <p>↓ <b>-13%</b></p> <p>2023 <b>\$2,000,000</b> Median 2022 <b>\$2,300,000</b> Median</p> </div>

information deemed reliable but not guaranteed