


SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

Feb
YTD 2023


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single family



\$3,182,126
Average Sales Price
\$1,950,000
Median Sales Price

condo



\$1,076,440
Average Sales Price
\$925,000
Median Sales Price

101
Single Family Sold
Jan-Feb 2023

41
Condos Sold
Jan-Feb 2023

Total Sales
142
(↓-40%)
\$2,574,146 (↓-6%)
Average Price
\$1,533,000 (↓-11%)
Median
FEB '23 v. FEB '22

single family

YTD 2023
Carpinteria 9 Sales:
\$3,661,667 Avg
\$2,000,000 Median
Goleta 25 Sales
\$1,478,010 Avg
\$1,405,000 Median.
Montecito 12 Sales
\$7,101,083 Avg
\$4,911,500 Median
Hope Ranch 5 Sales
\$7,024,000 Avg
\$7,250,000 Median
Santa Barbara 46 Sales
\$2,444,698 Avg
\$1,900,000 Median
Summerland 4 Sales
\$4,675,088 Avg
\$3,939,575 Median

condo

YTD 2023
Carpinteria: 5 Sales
\$717,000 Avg
\$515,000 Median
Goleta 15 Sales
\$870,467 Avg
\$837,000 Median
Montecito 0 Sales
\$0 Avg
\$0 Median
Hope Ranch n/a
Santa Barbara 21 Sales
\$1,309,144 Avg
\$1,025,000 Median
Summerland 0 Sales
\$0 Avg
\$0Median




Condominium
Jan-Feb '23 v Jan-Feb '22

↓ -39%
2023 **41** Total Sales
2022 **68** Total Sales

↓ -6%
2023 **\$1,076,440** Avg
2022 **\$1,147,068** Avg

↑ 6%
2023 **\$925,000** Median
2022 **\$875,000** Median



SingleFamily
Jan-Feb '23 v Jan-Feb '22

↓ -40%
2023 **101** Total Sales
2022 **168** Total Sales

↓ -6%
2023 **\$3,182,126** Avg
2022 **\$3,396,604** Avg

↓ -12%
2023 **\$1,950,000** Median
2022 **\$2,207,000** Median



YTD
Cash Sales
30%