

SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

YEAR-END REPORT
YTD 2022

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SINGLE FAMILY



\$3,370,912
Average Sales Price

\$2,104,000
Median Sales Price

CONDOMINIUM



\$1,196,194
Average Sales Price

\$958,000
Median Sales Price

Total Sales

1443

(↓%-35)

\$2,725,881 (↑%13)
Average

\$1,720,000 (↑%15)
Median

DEC '22 V DEC '21



1015

Single Family Sold
Jan-Dec. 2022

SINGLE FAMILY

YTD SALES SUMMARY

	2021	2022	CHG
Carpinteria	82	70	-15%
Avg	\$2,462,573	\$4,503,375	83%
Median	\$1,400,000	\$1,885,000	35%
Goleta	368	268	-27%
Avg	\$1,572,534	\$1,687,450	7%
Median	\$1,300,000	\$1,557,500	20%
Hope Ranch	65	28	-57%
Avg	\$5,846,738	\$7,964,873	36%
Median	\$4,750,000	\$5,625,000	18%
Montecito	329	177	-46%
Avg	\$6,265,675	\$7,179,783	15%
Median	\$4,589,000	\$5,450,000	19%
Santa Barbara	680	456	-33%
Avg	\$1,989,064	\$2,444,205	23%
Median	\$1,696,000	\$2,120,000	25%
Summerland	17	16	-6%
Avg	\$4,686,804	\$2,850,473	-39%
Median	\$2,999,000	\$2,475,000	-17%

CONDOMINIUM

YTD SALES SUMMARY

	2021	2022	CHG
Carpinteria	137	68	-50%
Avg	\$814,164	\$870,316	7%
Median	\$700,000	\$807,500	15%
Goleta	205	148	-28%
Avg	\$786,549	\$910,338	16%
Median	\$751,000	\$835,000	11%
Montecito	54	33	-39%
Avg	\$2,280,093	\$2,836,576	24%
Median	\$1,912,500	\$3,050,000	59%
Santa Barbara	277	176	-36%
Avg	\$1,086,233	\$1,253,026	15%
Median	\$920,100	\$1,045,000	14%
Summerland	2	3	50%
Avg	\$1,225,000	\$1,306,667	7%
Median	\$1,225,000	\$1,075,000	-12%

CASH SALES
YTD

34%

496/1443



Condominium

Jan.- Dec '22 v Jan Dec'21

↓ **-37%**

2022 **428** Total Sales
2021 **675** Total Sales

↑ **15%**

2022 **\$1,196,194** Average
2021 **\$1,035,918** Average

↑ **14%**

2022 **\$958,000** Median
2021 **\$840,000** Median



SingleFamily

Jan-Dec '22 v Jan-Dec '21

↓ **-34%**

2022 **1015** Total Sales
2021 **1541** Total Sales

↑ **12%**

2022 **\$3,370,912** Average
2021 **\$3,020,316** Average

↑ **12%**

2022 **\$2,104,000** Median
2021 **\$1,875,000** Median