

SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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november
YTD 2022

SINGLE FAMILY



\$3,276,242
Average Sales Price

\$2,104,000
Median Sales Price

CONDOMINIUM



\$1,199,090
Average Sales Price

\$958,000
Median Sales Price

Total Sales

1367

(↓ % -34)

\$2,653,249 (↑ %9)
Average

\$1,722,000 (↑ %15)
Median
NOV '22 V NOV '21



957

Single Family Sold
Jan-Nov. 2022

SINGLE FAMILY

YTD 2022 SALES

Carpinteria 66 Sales:

\$3,235,094 Avg
\$1,628,138 Median

Goleta 253 Sales

\$1,705,074 Avg
\$1,575,000 Median

Montecito 163 Sales

\$7,142,574 Avg
\$5,400,000 Median

Hope Ranch 28 Sales

\$7,964,873 Avg
\$5,625,000 Median

Santa Barbara 433 Sales

\$2,455,284 Avg
\$2,150,000 Median

Summerland 14 Sales

\$2,862,143 Avg
\$2,175,000 Median

CONDOMINIUM

YTD 2022 SALES

Carpinteria 64 Sales

\$866,992 Avg Price
\$815,550 Median

Goleta 142 Sales

\$911,998 Avg Price
\$888,000 Median

Montecito 32 Sales

\$2,815,844 Avg Price
\$2,962,500 Median

Hope Ranch

n/a

Santa Barbara 169 Sales

\$1,258,039 Avg Price
\$1,040,000 Median

Summerland 3 Sales

\$1,306,667 Avg Price
\$1,075,000 Median



410

Condos Sold
Jan-Nov. 2022



CASH SALES
YTD
34%



Condominium

Jan- Nov '22 v Jan Nov '21

↓ **-35%**

2022 **410** Total Sales
2021 **628** Total Sales

↑ **15%**

2022 **\$1,199,090** Avg
2021 **\$1,042,894** Avg

↑ **14%**

2022 **\$958,000** Median
2021 **\$840,000** Median



SingleFamily

Jan-Nov '22 v Jan-Nov '21

↓ **-34%**

2022 **957** Total Sales
2021 **1450** Total Sales

↑ **8%**

2022 **\$3,276,242** Avg
2021 **\$3,036,574** Avg

↑ **11%**

2022 **\$2,104,000** Median
2021 **\$1,889,000** Median