













SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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september
Q3 2022

SINGLE FAMILY	 \$3,414,366 Average Price \$2,187,000 Median Price	CONDOMINIUM	 \$1,195,256 Average Price \$950,000 Median Price	Total Sales 1185 (↓-32%) \$2,751,442(↑12%) Average \$1,740,000 (↑16%) Median Sept. 2022 v Sept. 2021				
	 831 Single Family Sold YTD Jan-Sept 2022		SINGLE FAMILY	YTD 2022 SALES Carpinteria 57 Sales: \$2,890,057 Avg Price \$1,619,500 Median Goleta 218 Sales \$1,712,177 Avg Price \$1,586,550 Median Montecito 154 Sales \$7,436,725 Avg Price \$5,412,500 Median Hope Ranch 28 Sales \$7,964,873 Avg Price \$5,625,000 Median Santa Barbara 362 Sales \$2,477,275 Avg Price \$2,180,000 Median Summerland 12 Sales \$2,858,750 Avg Price \$2,175,000 Median		CONDOMINIUM	YTD 2022 SALES Carpinteria: 54 Sales \$869,222 Avg Price \$815,000 Median Goleta 120 Sales \$917,211 Avg Price \$837,500 Median Montecito 28 Sales \$2,743,821 Avg Price \$2,875,000 Median Hope Ranch n/a Santa Barbara 149 Sales \$1,244,097 Avg Price \$995,000 Median Summerland 3 Sales \$1,306,667 Avg Price \$1,075,000 Median	
	 354 Condos Sold YTD Jan-Sept 2022		CASH SALES YTD 34%					
 Condominium Jan-Sept '22 v Jan-Sept '21	 -32% 2022 354 Total 2021 518 Total	 16% 2022 \$1,195,256 Avg 2021 \$1,030,016 Avg	 14% 2022 \$950,000 Median 2021 \$833,750 Median					
 SingleFamily Jan-Sept '22 v Jan-Sept '21	 -33% 2022 831 Total 2021 1233 Total	 12% 2022 \$3,414,366 Avg 2021 \$3,055,199 Avg	 16% 2022 \$2,187,000 Median 2021 \$1,890,000 Median					