

SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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august
YTD 2022

SINGLE FAMILY



3,436,571
Average Sales Price

\$2,214,463
Median Sales Price

CONDOMINIUM



\$1,197,185
Average Sales Price

\$950,000
Median Sales Price

Total Sales

1065

(↓ -33%)

\$2,757,395 (+11%)
Average

\$1,775,000 (+18%)
Median

August '22 v. August '21



742

Single Family Sold
Jan-Aug 2022

SINGLE FAMILY

YTD 2022 SALES

Carpinteria 48 Sales:

\$3,113,630 Average
\$1,617,250. Median

Goleta 194 Sales

\$1,734,121 Average
\$1,593,500 Median.

Montecito 139 Sales

\$7,206,422 Average
\$5,325,000 Median

Hope Ranch 24 Sales

\$8,634,019 Average
\$6,812,500 Median

Santa Barbara 326 Sales

\$2,522,999 Average
\$2,200,000 Median.

Summerland 11 Sales

\$2,968,636 Average
\$2,300,000 Median

CONDOMINIUM

YTD 2022 SALES

Carpinteria: 50 Sales

\$843,490 Average
\$800,000 Median

Goleta 110 Sales

\$922,707 Average
\$837,500 Median

Montecito 27 Sales

\$2,715,815. Average
\$2,875,000 Median

Hope Ranch
n/a

Santa Barbara 133 Sales

\$1,246,402 Average
\$995,000 Median

Summerland 3 Sales

\$1,306,667 Average
\$1,075,000 Median



323

Condos Sold
Jan-Aug 2022



CASH SALES
YTD

33%



Condominium

Jan-Aug '22 v Jan-Aug '21

↓ **-31%**

2022 **323** Total Sales
2021 **469** Total Sales

↑ **17%**

2022 **\$1,197,185** Avg
2021 **\$1,027,515** Avg

↑ **14%**

2022 **\$950,000** Median
2021 **\$832,500** Median



Single Family

Jan-Aug '22 v Jan-Aug '21

↓ **33%**

2022 **742** Total Sales
2021 **1111** Total Sales

↑ **11%**

2022 **\$3,436,571** Avg
2021 **\$3,105,273** Avg

↑ **17%**

2022 **\$2,214,463** Median
2021 **\$1,900,000** Median