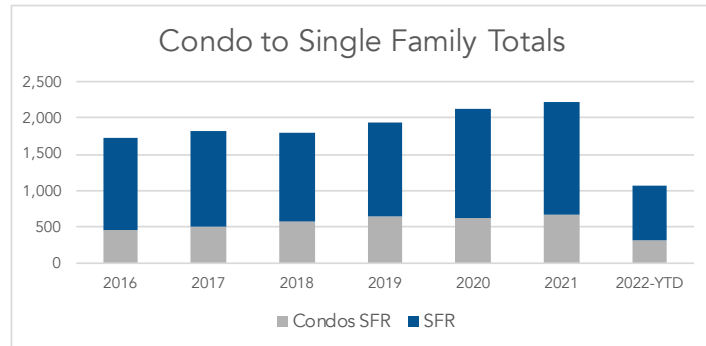
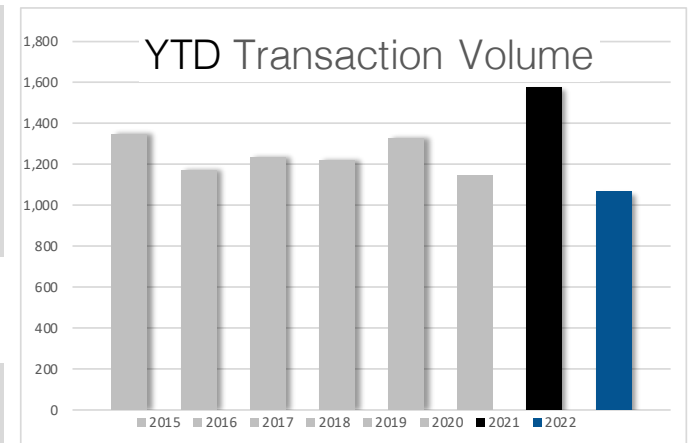


YTD CONDO/SFR Sales Total				
Year	Condos	SFR	TOTAL	Condo %
2016	454	1,283	1,737	26%
2017	502	1,311	1,813	28%
2018	570	1,230	1,800	32%
2019	634	1,302	1,936	33%
2020	624	1,494	2,118	29%
2021	675	1,541	2,216	30%
2022-YTD	323	742	1,065	30%

MTD Trans Volume			% Change
2015	1,347		n/a
2016	1,170		-13%
2017	1,232		5%
2018	1,219		-1%
2019	1,325		9%
2020	1,144		-14%
2021	1,580		38%
2022	1,065		-33%



TOTAL YTD Sales Dollar Volume			%CHG
2016	\$2,393,974,000		
2017	\$2,592,122,524		8%
2018	\$2,589,711,931		0%
2019	\$3,043,923,281		18%
2020	\$4,142,544,870		36%
2021	\$5,353,551,979		29%
YTD-2022	\$2,936,626,188		-45%

CASH Transactions			
	#	Total Trans	%
2021 JUN	66	194	34%
JUL	57	201	28%
AUG	92	225	41%
SEP	49	171	29%
OCT	47	172	27%
NOV	52	155	34%
DEC	39	138	28%
2022 JAN	32	107	30%
FEB	50	129	39%
MAR	65	173	38%
APR	31	136	23%
MAY	36	140	26%
JUN	51	147	35%
JUL	32	100	32%
AUG	59	133	44%

Price Range (Millions)	Volume
0 - 1 Mill	432
1 M+ to 2 M	598
2 M+ to 4M	327
4M+ to 6M	106
6M+ to 10M	75
10 M +	42
TOTAL	1580

Price Range (Millions)	Volume	%CHG
0 - 1 Mill	221	-49%
1 M+ to 2 M	403	-33%
2 M+ to 4M	275	-16%
4M+ to 6M	79	-25%
6M+ to 10M	48	-36%
10 M +	39	-7%
TOTAL	1065	

