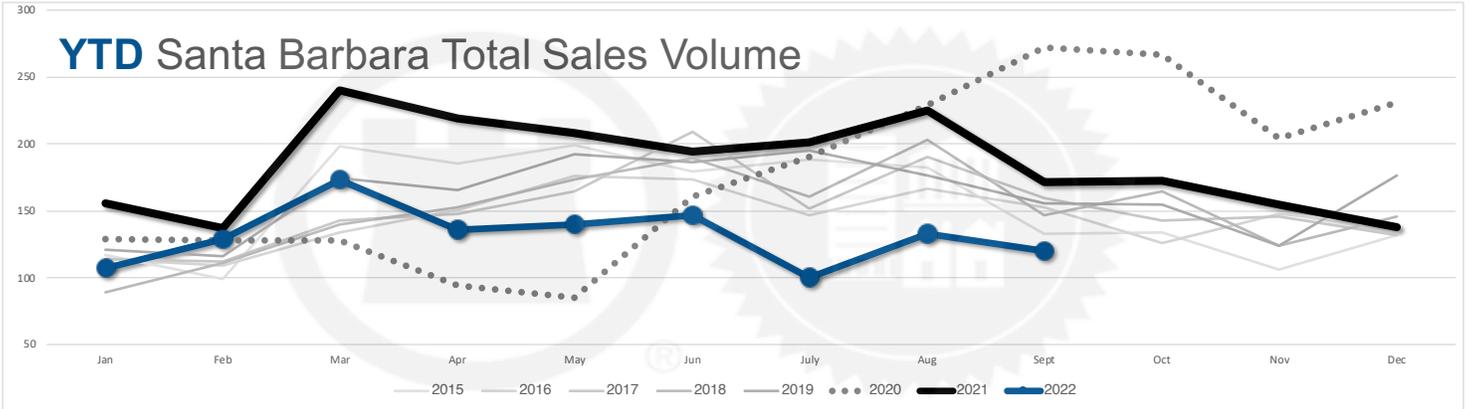


Fidelity National Title Group-Santa Barbara

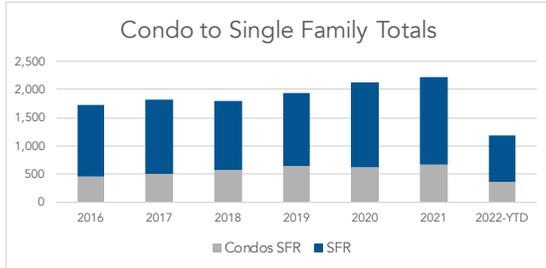
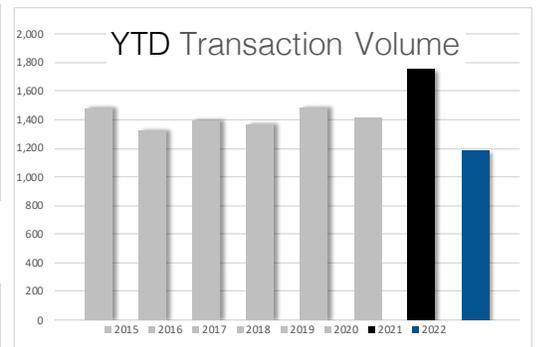
Q3 YTD 2022 Santa Barbara Real Estate Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2015	117	99	198	185	199	179	188	182	133	134	106	132	1,852
2016	114	109	134	151	176	173	147	166	153	126	148	140	1,737
2017	114	112	143	148	164	209	152	190	160	143	146	132	1,813
2018	89	111	140	153	173	189	161	203	147	164	124	146	1,800
2019	121	116	174	165	192	186	195	176	156	155	124	176	1,936
2020	129	128	128	94	85	161	190	229	272	267	204	231	2,118
2021	156	137	240	219	208	194	201	225	171	172	155	138	2,216
2022	107	129	173	136	140	147	100	133	120				1,185



YTD CONDO/SFR Sales Total				
Year	Condos	SFR	TOTAL	Condo %
2016	454	1,283	1,737	26%
2017	502	1,311	1,813	28%
2018	570	1,230	1,800	32%
2019	634	1,302	1,936	33%
2020	624	1,494	2,118	29%
2021	675	1,541	2,216	30%
2022-YTD	354	831	1,185	30%

MTD Trans Volume			% Change
2015	1,480	n/a	
2016	1,323	-11%	
2017	1,392	5%	
2018	1,366	-2%	
2019	1,481	8%	
2020	1,416	-4%	
2021	1,751	24%	
2022	1,185	-32%	

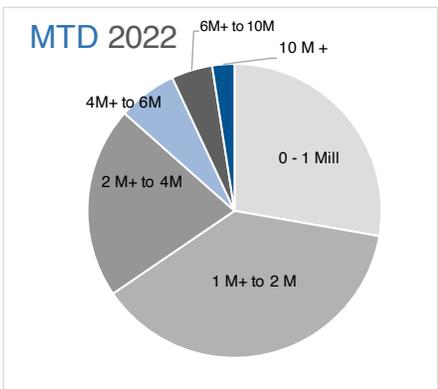
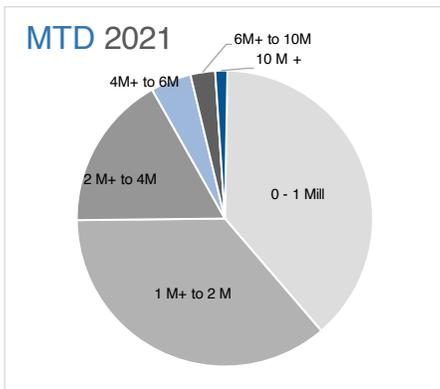


TOTAL YTD Sales Dollar Volume			%CHG
2016	\$2,393,974,000		
2017	\$2,592,122,524	8%	
2018	\$2,589,711,931	0%	
2019	\$3,043,923,281	18%	
2020	\$4,142,544,870	36%	
2021	\$5,353,551,979	29%	
YTD-2022	\$3,260,459,190	-39%	

CASH Transactions			
	#	Total Trans	%
2021 SEP	49	171	29%
OCT	47	172	27%
NOV	52	155	34%
DEC	39	138	28%
2022 JAN	32	107	30%
FEB	50	129	39%
MAR	65	173	38%
APR	31	136	23%
MAY	36	140	26%
JUN	51	147	35%
JUL	32	100	32%
AUG	59	133	44%
SEP	41	120	34%

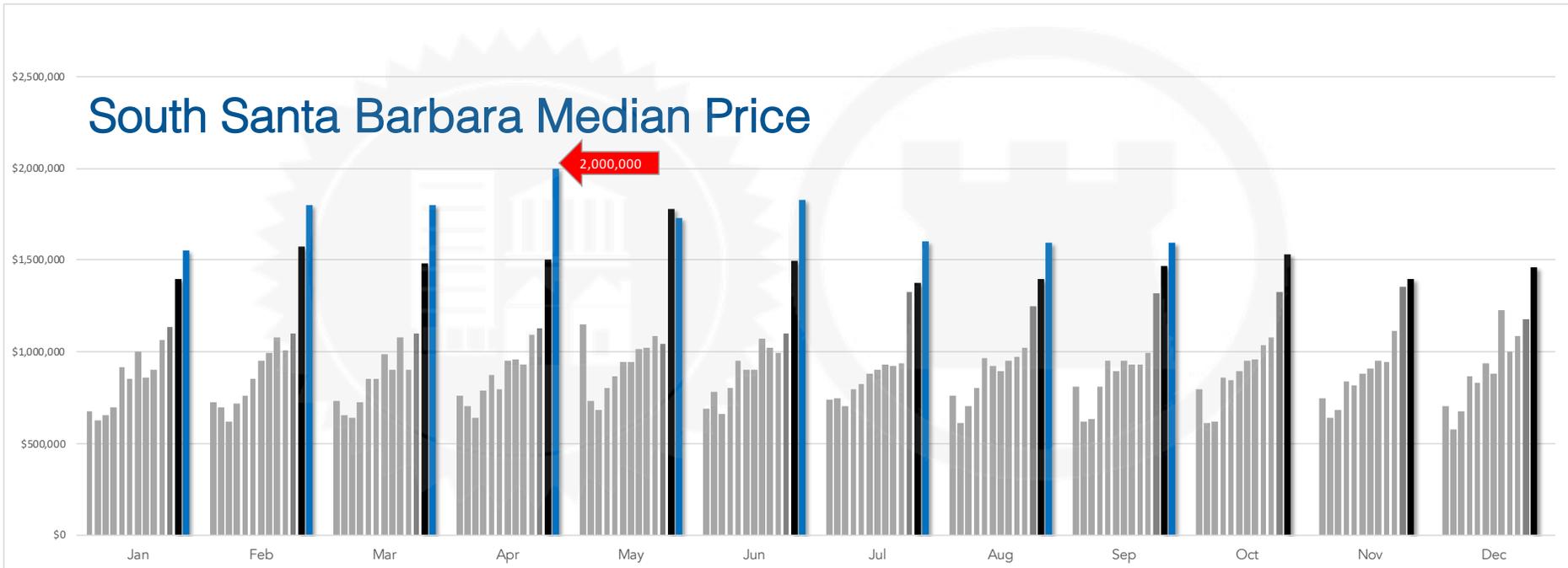
Price Range (Millions)	Volume
0 - 1 Mill	482
1 M+ to 2 M	667
2 M+ to 4M	361
4M+ to 6M	113
6M+ to 10M	83
10 M +	45
TOTAL	1751

Price Range (Millions)	Volume	%CHG
0 - 1 Mill	242	-50%
1 M+ to 2 M	460	-31%
2 M+ to 4M	302	-16%
4M+ to 6M	86	-24%
6M+ to 10M	52	-37%
10 M +	43	-4%
TOTAL	1185	





Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD AVG	%Change
2010	\$675,000	\$725,000	\$730,000	\$762,500	\$1,150,000	\$687,500	\$740,000	\$762,500	\$811,750	\$794,750	\$745,000	\$702,500	\$773,875	n/a
2011	\$628,500	\$700,000	\$653,000	\$702,000	\$733,250	\$782,000	\$745,000	\$611,000	\$616,250	\$610,000	\$638,000	\$578,000	\$666,417	-14%
2012	\$652,000	\$617,500	\$640,000	\$640,000	\$680,000	\$662,500	\$707,500	\$705,500	\$631,750	\$620,000	\$681,250	\$673,000	\$659,250	-1%
2013	\$695,000	\$721,500	\$727,500	\$790,000	\$801,000	\$800,500	\$797,000	\$803,000	\$810,000	\$857,000	\$837,000	\$865,000	\$792,042	20%
2014	\$914,000	\$759,000	\$850,000	\$875,000	\$865,000	\$950,000	\$824,500	\$967,500	\$949,000	\$847,000	\$815,250	\$833,750	\$870,833	10%
2015	\$850,000	\$850,000	\$850,000	\$799,000	\$944,500	\$904,500	\$878,000	\$924,500	\$895,000	\$895,250	\$878,000	\$937,500	\$883,854	1%
2016	\$999,000	\$954,500	\$985,000	\$949,000	\$945,000	\$900,000	\$899,000	\$894,500	\$955,000	\$955,000	\$912,500	\$884,000	\$936,042	6%
2017	\$860,000	\$991,500	\$900,000	\$960,500	\$1,015,000	\$1,072,500	\$930,000	\$954,000	\$930,000	\$959,000	\$953,000	\$1,230,000	\$979,625	5%
2018	\$900,000	\$1,080,000	\$1,079,500	\$927,500	\$1,020,000	\$1,025,000	\$925,000	\$970,000	\$929,000	\$1,038,456	\$942,000	\$1,004,000	\$986,705	1%
2019	\$1,066,500	\$1,005,000	\$900,000	\$1,090,000	\$1,087,500	\$994,500	\$940,000	\$1,022,500	\$992,500	\$1,079,000	\$1,112,500	\$1,089,250	\$1,031,604	5%
2020	\$1,135,000	\$1,102,500	\$1,100,000	\$1,125,500	\$1,042,500	\$1,100,000	\$1,325,000	\$1,250,000	\$1,322,500	\$1,325,000	\$1,351,500	\$1,177,500	\$1,196,417	16%
2021	\$1,400,000	\$1,572,000	\$1,485,000	\$1,500,000	\$1,780,000	\$1,498,591	\$1,375,000	\$1,400,000	\$1,470,000	\$1,530,160	\$1,400,000	\$1,462,000	\$1,489,396	24%
2022	\$1,550,000	\$1,797,500	\$1,800,000	\$2,000,000	\$1,730,000	\$1,827,000	\$1,600,000	\$1,595,000	\$1,597,500				\$1,721,889	16%



The above data is based on resale activity for Goleta, Santa Barbara, Montecito, and Carpinteria. This data does not include mobile homes. The above information is deemed reliable, but not guaranteed.