

SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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July
YTD 2022

SINGLE FAMILY



\$3,447,209
Average Sales Price

\$2,210,000
Median Sales Price

CONDOMINIUM



\$1,198,630
Average Sales Price

\$931,777
Median Sales Price

Total Sales

932

(↓ -31%)

\$2,754,781 (↑ 11%)
Average

\$1,790,000 (↑ 19%)
Median
July '22 V July '21



645
Single Family Sold
Jan-July 2022

SINGLE FAMILY

YTD 2022 SALES

Carpinteria 43 Sales:

\$2,402,540 Avg
\$1,615,000 Median

Goleta 177 Sales

\$1,742,025 Avg
\$1,600,000 Median.

Montecito 124 Sales

\$7,137,279 Avg.
\$5,362,500 Median

Hope Ranch 23 Sales

\$8,827,020 Avg.
\$7,600,000 Median

Santa Barbara 268 Sales

\$2,590,868 Avg
\$2,200,000 Median.

Summerland 10 Sales

\$2,940,500 Avg
\$2,050,000 Median.

CONDOMINIUM

YTD 2022 SALES

Carpinteria: 45 Sales

\$845,122 Avg. Price
\$815,000 Median

Goleta 98 Sales

\$920,947 Avg. Price
\$851,250 Median

Montecito 26 Sales

\$2,695,269. AvgPrice
2,825,000 Median

Hope Ranch

n/a

Santa Barbara 115 Sales

\$1,232,404 Avg. Price
\$965,000 Median

Summerland 3 Sales

\$1,306,667 Avg Price
\$1,075,000 Median



287
Condos Sold
Jan-July 2022



CASH SALES
YTD
32%



Condominium
Jan.- July '22 v Jan July '21

↓ **-28%**

2022 **287** Total Sales
2021 **399** Total Sales

↑ **19%**

2022 **\$1,198,630** Average
2021 **\$1,010,990** Average

↑ **14%**

2022 **\$931,777** Median
2021 **\$820,000** Median



SingleFamily
Jan-July '22 v Jan-July '21

↓ **-33%**

2022 **645** Total Sales
2021 **956** Total Sales

↑ **11%**

2022 **\$3,447,209** Average
2021 **\$3,096,927** Average

↑ **15%**

2022 **\$2,210,000** Median
2021 **\$1,927,500** Median