

SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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June
YTD 2022

SINGLE FAMILY



\$3,488,234
Average Sales Price

\$2,272,000
Median Sales Price

CONDOMINIUM



\$1,193,513
Average Sales Price

\$931,777
Median Sales Price

Total Sales

832

↓ -28%

\$2,790,440 (+11%)

Average Price

\$1,800,000 (+18%)

Median

JUNE '22 v JUNE '21



579

Single Family Sold
Jan- June YTD 2022



253

Condo Sold
Jan- June YTD 2022

SINGLE FAMILY

YTD 2022 SALES

Carpinteria 38 Sales

\$2,510,723 Avg

\$1,607,500 Median

Goleta 155 Sales

\$1,768,208 Avg

\$1,600,000 Median

Montecito 116 Sales

\$7,170,519 Avg.

\$5,362,500 Median

Hope Ranch 20 Sales

\$7,726,073 Avg

\$5,937,500 Median

Santa Barbara 242 Sales

\$2,630,211 Avg

\$2,200,000 Median

Summerland 8 Sales

\$3,424,375 Avg

\$2,475,000 Median

CONDOMINIUM

YTD 2022 SALES

Carpinteria: 39 Sales

\$845,936 Avg.

\$815,500 Median

Goleta 88 Sales

\$939,668 Avg.

\$875,000 Median

Montecito 22 Sales

\$2,773,500 Avg.

\$2,875,000 Median

Santa Barbara 101 Sales

\$1,210,094 Avg.

\$950,000 Median

Summerland 3 Sales

\$1,306,667 Avg

\$1,075,000 Median



CASH SALES
YTD
32%



Condominium

Jan.- Jun '22 v Jan-Jun'21



-24%

2022 **253** Total Sales

2021 **331** Total Sales



15%

2022 **\$1,193,513** Average

2021 **\$1,035,195** Average



13%

2022 **\$931,777** Median

2021 **\$825,000** Median



SingleFamily

Jan-Jun '22 v Jan-Jun '21



-30%

2022 **579** Total Sales

2021 **823** Total Sales



12%

2022 **\$3,488,234** Average

2021 **\$3,122,243** Average



18%

2022 **\$2,272,000** Median

2021 **\$1,930,000** Median