

SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

April
YTD 2022

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SINGLE FAMILY



\$3,640,953
Average Sales Price

\$2,300,000
Median Sales Price

CONDOMINIUM



\$1,191,553
Average Sales Price

\$896,000
Median Sales Price

Total Sales

545

(↓-28%)

\$2,890,403 (↑15%)
Average Price

\$1,800,000 (↑20%)
Median

APRIL '22 v. APRIL '21



378

Single Family Sold
Jan-Apr 2022



167

Condos Sold
Jan-Apr 2022

SINGLE FAMILY

YTD 2022 SALES

Carpinteria 19 Sales:

\$1,950,842 Avg

\$1,500,000 Median

Goleta 97 Sales

\$1,710,848 Avg

\$1,585,000 Median

Montecito 84 Sales

\$7,521,513 Avg

\$5,462,500 Median

Hope Ranch 14 Sales

\$7,576,461 Avg

\$5,937,500 Median

Santa Barbara 160 Sales

\$2,657,435 Avg

\$2,200,000 Median

Summerland 4 Sales

\$2,548,750 Avg

\$2,350,000 Median

CONDOMINIUM

YTD 2022 SALES

Carpinteria: 28 Sales

\$855,750 Avg

\$815,500 Median

Goleta 51 Sales

\$865,814 Avg

\$800,000 Median

Montecito 15 Sales

\$2,837,733 Avg

\$2,875,000 Median

Hope Ranch-n/a

Santa Barbara 71 Sales

\$1,214,167 Avg

\$920,000 Median

Summerland 2 Sales

\$1,050,000 Avg/Median

CASH SALES
YTD

33%



Condominium

Jan.-Apr '22 v Jan-Apr '21

↓ **-23%**

2022 **167** Total Sales
2021 **218** Total Sales

↑ **15%**

2022 **\$1,191,553** Average
2021 **\$1,034,299** Average

↑ **9%**

2022 **\$896,000** Median
2021 **\$819,250** Median



Single Family

Jan-Apr '22 v Jan-Apr '21

↓ **-29%**

2022 **378** Total Sales
2021 **535** Total Sales

↑ **17%**

2022 **\$3,640,953** Average
2021 **\$3,109,125** Average

↑ **21%**

2022 **\$2,300,000** Median
2021 **\$1,900,000** Median