

SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

MARCH

Q1
2022

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SINGLE FAMILY



\$3,619,949
Average Sales Price

\$2,218,000
Median Sales Price

CONDOMINIUM



\$1,188,406
Average Sales Price

\$896,000
Median Sales Price

Total Sales

409

(↓-23%)

\$2,853,032 (↑14%)

Average Price

\$1,775,000 (↑20%)

Median

MARCH '22 V MARCH '21



280

Single Family Sold
Jan-Mar 2022



129

Condos Sold
Jan-Mar 2022

SINGLE FAMILY

YTD 2022 SALES

Carpinteria 14 Sales:

\$1,512,750 Avg

\$1,500,000 Median

Goleta 76 Sales

\$1,635,731 Avg

\$1,442,500 Median

Montecito 63 Sales

\$7,884,338 Avg

\$5,675,000 Median

Hope Ranch 9 Sales

\$5,333,889 Avg

\$4,650,000 Median

Santa Barbara 116 Sales

\$2,732,528 Avg

\$2,200,000 Median

Summerland 2 Sales

\$3,200,000 Avg/Median

CONDOMINIUM

YTD 2022 SALES

Carpinteria: 22 Sales

\$879,591 Avg

\$823,750 Median

Goleta 38 Sales

\$831,750 Avg

\$780,000 Median

Montecito 12 Sales

\$2,831,667 Avg

\$2,987,500 Median

Hope Ranch-n/a

Santa Barbara 56 Sales

\$1,202,533 Avg

\$933,500 Median

Summerland 1 Sales

\$1,025,000 Avg/Median

CASH SALES

YTD

36%



Condominium

Jan.-Mar '22 v Jan-Mar'21

↓ **16%**

2022 **129** Total Sales
2021 **153** Total Sales

↑ **19%**

2022 **\$1,188,406** Average
2021 **\$999,765** Average

↑ **11%**

2022 **\$896,000** Median
2021 **\$810,000** Median



Single Family

Jan-Mar '22 v Jan-Mar '21

↓ **27%**

2022 **280** Total Sales
2021 **381** Total Sales

↑ **17%**

2022 **\$3,619,949** Average
2021 **\$3,103,290** Average

↑ **17%**

2022 **\$2,218,000** Median
2021 **\$1,888,000** Median