

# SOUTH SANTA BARBARA COUNTY

## RESIDENTIAL STATISTICS

YEAR-END REPORT  
**YTD** 2021

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SINGLE FAMILY



**\$3,020,316**  
Average Sales Price

**\$1,875,000**  
Median Sales Price

CONDOMINIUM



**\$1,035,918**  
Average Sales Price

**\$840,000**  
Median Sales Price

Total Sales

**2216**

(↑ %5)

\$2,415,863 (↑ %24)  
Average

\$1,492,500 (↑ %24)  
Median  
DEC '21 V DEC '20



**1541**  
Single Family Sold  
Jan-Dec. 2021

SINGLE FAMILY

YTD SALES

	2020	2021	CHG
<b>Carpinteria</b>	85	82	-4%
Avg	\$1,846,759	\$2,462,573	33%
Median	\$1,080,000	\$1,400,000	30%
<b>Goleta</b>	327	368	13%
Avg	\$1,224,294	\$1,572,534	28%
Median	\$1,050,000	\$1,300,000	24%
<b>Hope Ranch</b>	45	65	44%
Avg	\$4,200,263	\$5,846,738	39%
Median	\$3,400,000	\$4,750,000	40%
<b>Montecito</b>	332	329	-1%
Avg	\$5,009,599	\$6,265,675	25%
Median	\$3,603,750	\$4,589,000	27%
<b>Santa Barbara</b>	666	680	2%
Avg	\$1,607,601	\$1,989,064	24%
Median	\$1,395,000	\$1,696,000	22%
<b>Summerland</b>	39	17	-56%
Avg	\$2,734,218	\$1,686,804	-38%
Median	\$2,152,000	\$2,999,000	39%

CONDOMINIUM

YTD SALES

	2020	2021	CHG
<b>Carpinteria</b>	82	137	67%
Avg	\$734,220	\$814,164	11%
Median	\$617,500	\$700,000	13%
<b>Goleta</b>	213	205	-4%
Avg	\$693,347	\$786,549	13%
Median	\$735,000	\$751,000	2%
<b>Montecito</b>	52	54	4%
Avg	\$1,713,817	\$2,280,093	33%
Median	\$1,572,500	\$1,912,500	22%
<b>Santa Barbara</b>	275	277	1%
Avg	\$933,816	\$1,086,233	16%
Median	\$780,000	\$920,100	18%
<b>Summerland</b>	2	2	0%
Avg	\$962,000	\$1,225,000	27%
Median	\$962,000	\$1,225,000	27%



**628**  
Condos Sold  
Jan-Dec. 2021



CASH SALES  
YTD  
**33%**



Condominium  
Jan.- Dec '21 v Jan Dec'20

↑ **8%**

2021 **675** Total Sales  
2020 **624** Total Sales

↑ **16%**

2021 **\$1,035,918** Average  
2020 **\$890,594** Average

↑ **11%**

2021 **\$840,000** Median  
2020 **\$760,000** Median



SingleFamily  
Jan-Dec '21 v Jan-Dec '20

↑ **3%**

2021 **1541** Total Sales  
2020 **1494** Total Sales

↑ **26%**

2021 **\$3,020,316** Average  
2020 **\$2,400,813** Average

↑ **24%**

2021 **\$1,875,000** Median  
2020 **\$1,517,500** Median