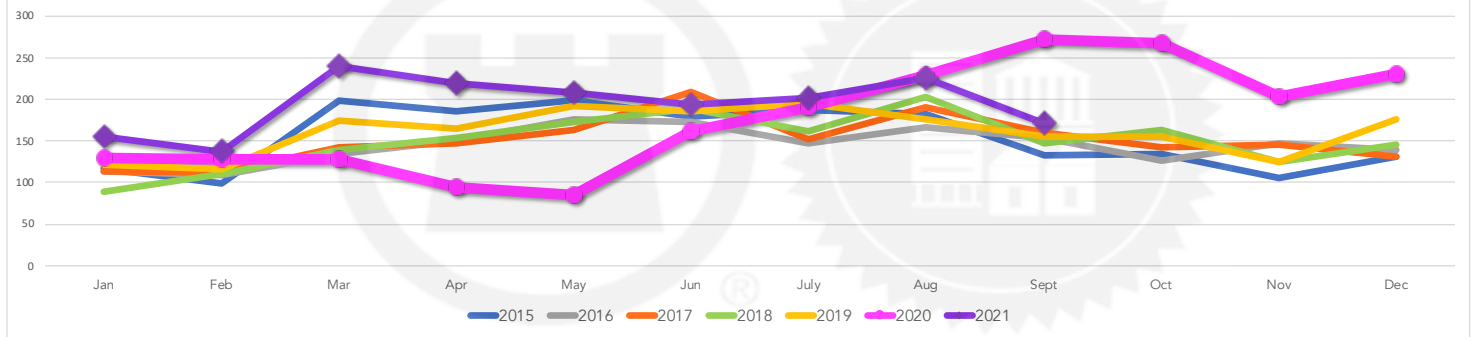


Fidelity National Title Group-Santa Barbara

YTD Santa Barbara Real Estate Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2015	117	99	198	185	199	179	188	182	133	134	106	132	1,852
2016	114	109	134	151	176	173	147	166	153	126	148	140	1,737
2017	114	112	143	148	164	209	152	190	160	143	146	132	1,813
2018	89	111	140	153	173	189	161	203	147	164	124	146	1,800
2019	121	116	174	165	192	186	195	176	156	155	124	176	1,936
2020	129	128	128	94	85	161	190	229	272	267	204	231	2,118
2021	156	137	240	219	208	194	201	225	171				

YTD Santa Barbara Total Sales Volume

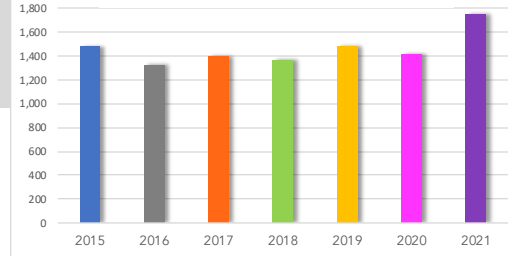


YTD CONDO/SFR Sales Total

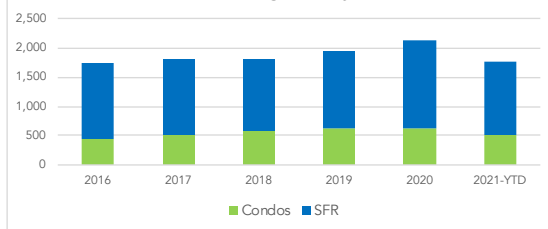
Year	Condos	SFR	TOTAL	Condo %
2016	454	1,283	1,737	26%
2017	502	1,311	1,813	28%
2018	570	1,230	1,800	32%
2019	634	1,302	1,936	33%
2020	624	1,494	2,118	29%
2021-YTD	518	1,233	1,751	30%

Year	YTD Trans Volume	% Change
2015	1,480	n/a
2016	1,323	-11%
2017	1,392	5%
2018	1,366	-2%
2019	1,481	8%
2020	1,416	-4%
2021	1,751	24%

YTD Transaction Volume



Condo to Single Family Totals



TOTAL YTD Sales Dollar Volume

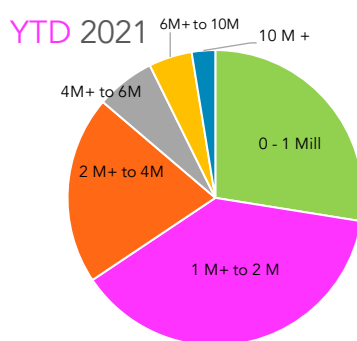
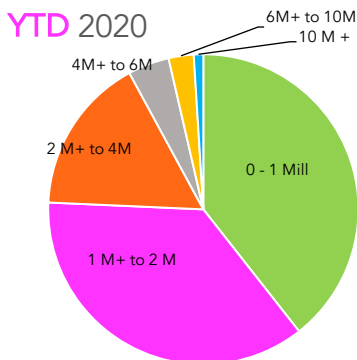
Year	Total Sales Dollar Volume	% Change
2016	\$2,393,974,000	
2017	\$2,592,122,524	8%
2018	\$2,589,711,931	0%
2019	\$3,043,923,281	18%
2020	\$4,142,544,870	36%
YTD-2021	\$4,300,608,996	4%

CASH Transactions

Year	Month	#	Total Trans	%
2020	SEP	75	272	28%
	OCT	66	267	25%
	NOV	46	204	23%
	DEC	67	231	29%
2021	JAN	45	157	29%
	FEB	48	137	35%
	MAR	84	240	35%
	APR	65	219	30%
	MAY	82	208	39%
	JUN	66	194	34%
	JUL	57	201	28%
	AUG	92	225	41%
	SEP	49	171	29%

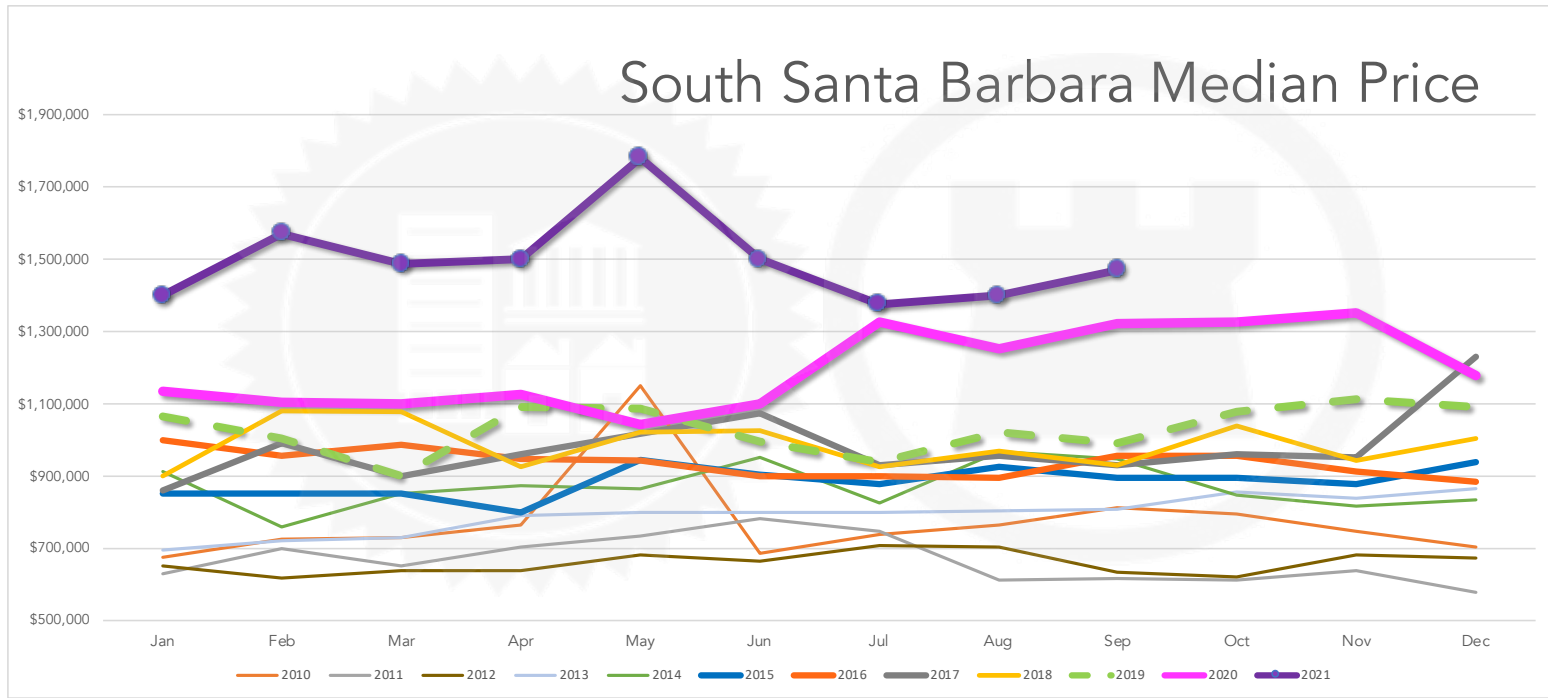
Price Range (Millions)	Volume
0 - 1 Mill	558
1 M+ to 2 M	514
2 M+ to 4M	232
4M+ to 6M	61
6M+ to 10M	37
10 M +	14
TOTAL	1416

Price Range (Millions)	Volume
0 - 1 Mill	482
1 M+ to 2 M	667
2 M+ to 4M	361
4M+ to 6M	113
6M+ to 10M	83
10 M +	45
TOTAL	1751





Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD AVG	%Change
2010	\$675,000	\$725,000	\$730,000	\$762,500	\$1,150,000	\$687,500	\$740,000	\$762,500	\$811,750	\$794,750	\$745,000	\$702,500	\$773,875	n/a
2011	\$628,500	\$700,000	\$653,000	\$702,000	\$733,250	\$782,000	\$745,000	\$611,000	\$616,250	\$610,000	\$638,000	\$578,000	\$666,417	-14%
2012	\$652,000	\$617,500	\$640,000	\$640,000	\$680,000	\$662,500	\$707,500	\$705,500	\$631,750	\$620,000	\$681,250	\$673,000	\$659,250	-1%
2013	\$695,000	\$721,500	\$727,500	\$790,000	\$801,000	\$800,500	\$797,000	\$803,000	\$810,000	\$857,000	\$837,000	\$865,000	\$792,042	20%
2014	\$914,000	\$759,000	\$850,000	\$875,000	\$865,000	\$950,000	\$824,500	\$967,500	\$949,000	\$847,000	\$815,250	\$833,750	\$870,833	10%
2015	\$850,000	\$850,000	\$850,000	\$799,000	\$944,500	\$904,500	\$878,000	\$924,500	\$895,000	\$895,250	\$878,000	\$937,500	\$883,854	1%
2016	\$999,000	\$954,500	\$985,000	\$949,000	\$945,000	\$900,000	\$899,000	\$894,500	\$955,000	\$955,000	\$912,500	\$884,000	\$936,042	6%
2017	\$860,000	\$991,500	\$900,000	\$960,500	\$1,015,000	\$1,072,500	\$930,000	\$954,000	\$930,000	\$959,000	\$953,000	\$1,230,000	\$979,625	5%
2018	\$900,000	\$1,080,000	\$1,079,500	\$927,500	\$1,020,000	\$1,025,000	\$925,000	\$970,000	\$929,000	\$1,038,456	\$942,000	\$1,004,000	\$986,705	1%
2019	\$1,066,500	\$1,005,000	\$900,000	\$1,090,000	\$1,087,500	\$994,500	\$940,000	\$1,022,500	\$992,500	\$1,079,000	\$1,112,500	\$1,089,250	\$1,031,604	5%
2020	\$1,135,000	\$1,102,500	\$1,100,000	\$1,125,500	\$1,042,500	\$1,100,000	\$1,325,000	\$1,250,000	\$1,322,500	\$1,325,000	\$1,351,500	\$1,177,500	\$1,196,417	16%
2021	\$1,400,000	\$1,572,000	\$1,485,000	\$1,500,000	\$1,780,000	\$1,498,591	\$1,375,000	\$1,400,000	\$1,470,000				\$1,497,843	25%



The above data is based on resale activity for Goleta, Santa Barbara, Montecito, and Carpinteria. This data does not include mobile homes. The above information is deemed reliable, but not guaranteed.

Q3 YTD Median Price Compare '20 v '21				
	2020	2021	% change	
Santa Barbara City	\$1,182,500	\$1,510,000	28%	
Hope Ranch	\$3,485,000	\$5,763,759	65%	
Montecito	\$3,000,000	\$4,125,000	38%	