

SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

MARCH

YTD 2021

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SINGLE FAMILY



\$3,103,290
Average Sales Price

\$1,888,000
Median Sales Price

CONDOMINIUM



\$999,765
Average Sales Price

\$810,000
Median Sales Price

Total Sales

534

(↑%39)

\$2,500,595 (↑%71)
Average Price

\$1,485,000 (↑%34)
Median

MARCH '21 V MARCH '20

SINGLE FAMILY



381

Single Family Sold
YTD 2021

YTD 2021 SALES

Carpinteria 18 Sales:

\$3,451,028 Avg
\$1,350,000 Median

Goleta 85 Sales

\$1,373,476 Avg
\$1,110,000 Median

Montecito 95 Sales

\$6,132,795 Avg
\$4,400,000 Median

Hope Ranch 20 Sales

\$4,817,000 Avg
\$3,800,000 Median

Santa Barbara 158 Sales

\$1,939,772 Avg
\$1,650,000 Median

Summerland 5 Sales

\$3,610,000 Avg

CONDOMINIUM

YTD 2021 SALES

Carpinteria: 33 Sales

\$787,636 Avg
\$786,000 Median

Goleta 38 Sales

\$706,408 Avg
\$675,000 Median

Montecito 16 Sales

\$1,883,438 Avg
1,717,500 Median

Hope Ranch-n/a

Santa Barbara 64 Sales

\$1,055,369 Avg
\$910,000 Median

Summerland 2 Sales

\$1,225,000 Avg
\$1,225,000 Median



153

Condos Sold
YTD 2021



Condominium

Jan.-Mar '21 v Jan-Mar'20

↑ **44%**

2021 **153** Total Sales
2020 **106** Total Sales

↑ **20%**

2021 **\$999,765 Average**
2020 **\$831,910 Average**

↑ **16%**

2021 **\$810,000 Median**
2020 **\$698,000 Median**



Single Family

Jan-Mar '21 v Jan-Mar '20

↑ **37%**

2021 **381** Total Sales
2020 **279** Total Sales

↑ **82%**

2021 **\$3,103,290 Average**
2020 **\$1,702,653 Average**

↑ **45%**

2021 **\$1,888,000 Median**
2020 **\$1,300,000 Median**