SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

YTD2

SINGLE FAMILY

www.fidelitysb.com I www.chicagotitlesb.com



\$3,096,927

Average Sales Price

\$1,927,500Median Sales Price



CONDOMINIUM



\$1,010,990

Average Sales Price

\$820,000

Median Sales Price

Total Sales

1355

(- %48)

\$2,482,692 (100,47)

Average

\$1,500,000 (1%32)

Median

July '21 V July '20



956

Single Family Sold Jan-July 2021



399

Condos Sold Jan-July 2021



CASH SALES YTD

33%

SINGLE FAMILY

YTD 2021 SALES

Carpinteria 45 Sales:

\$2,733,744 Avg \$1,370,000. Median

Goleta 216 Sales

\$1,561,325 Avg \$1,278,000 Median.

Montecito 217 Sales

\$6,316,614 Avg. \$4,655,000 Median

Hope Ranch 44 Sales

\$5,464,659 Avg. \$4,723,250 Median

Santa Barbara 424 Sales

\$2,010,196 Avg \$1,710,000 Median.

Summerland 10 Sales

\$3,692,450 Avg \$2,800,000 Median.

CONDOMINIUM

YTD 2020 SALES

Carpinteria: 90 Sales

\$770,017 Avg. Price \$697,500 Median

Goleta 110 Sales

\$749,809 Avg. Price \$710,000 Median

Montecito 36 Sales

\$2,030,278. AvgPrice 1,850,000 Median

Hope Ranch

n/a

Santa Barbara 161 Sales

\$1,093,569 Avg. Price \$930,000 Median

Summerland 2 Sales

\$1,225,000 Avg Price \$1,225,000 Median



Condominium

Jan.- July '21 v Jan July'20



56%

2021 **399** Total Sales 2020 **256** Total Sales



2021 **\$1,010,990** Average 2020 **\$863,934** Average



2021 **\$820,000 Median** 2020 **\$741,500 Median**



SingleFamily Jan-July '21 v Jan-July '20



45%

2021 **956** Total Sales 2020 **659** Total Sales



2021 **\$3,096,927** Average 2020 **\$2,001,949** Average



2021 **\$1,927,500 Median** 2020 **\$1,375,000 Median**