SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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SINGLE FAMILY

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\$2,379,375

Average Sales Price

\$1,506,500Median Sales Price

CONDOMINIUM



\$886,352

Average Sales Price

\$753,000

Median Sales Price

Total Sales

1887

(+7%)

Average Price \$1,995,284(_27%)

Median Price \$1,200,000 (_18%)

Nov '20 v. Nov '19



1351 Single Family Sold

YTD Jan-Nov.2020



536 Condos Sold

YTD Jan-Nov. 2020

SINGLE FAMILY

YTD 2020 SALES

Carpinteria 78 Sales:

\$1,753,597 Avg \$1,061,750. Median

Goleta 298 Sales

\$1,225,185 Avg \$1.050,000 Median.

Montecito 297 Sales

\$4,967,158 Avg. \$3,607,500 Median

Hope Ranch 42 Sales

\$4,228,436 Avg.

\$3,442,500 Median

Santa Barbara 599 Sales

\$1,597,488 Avg \$1,395,000 Median.

Summerland 37 Sales

\$2,781,473 Avg. \$2,180,000 Median

CONDOMINIUM

YTD 2020 SALES

Carpinteria: 62 Sales

\$689,105 Avg. Price \$565,000 Median

Goleta 185 Sales

\$691,351 Avg. Price \$730,000 Median

Montecito 45 Sales

\$1,718,456. Price \$1,600,000 Median

Hope Ranch

n/a

Santa Barbara 240 Sales

\$933,070 Avg. Price \$800,000 Median

Summerland 4 Sales

\$798,250 Avg Price \$762,000 Median



Condominium 2020 v 2019 YTD Jan-Nov



2020 **536** Total Sales 2019 **582** Total Sales



2020 **\$886,352** Avg 2019 **\$789,023** Avg



8%

2020 **\$753,000** Median 2019 **\$695,000** Median



Single Family 2020 v 2019 YTD Jan-Nov



2020 **1351** Total Sales 2019 **1181** Total Sales



2020 **\$2,379,375** Avg 2019 **\$1,948,362** Avg



2020 **\$1,506,500** Median 2019 **\$1,250,000** Median