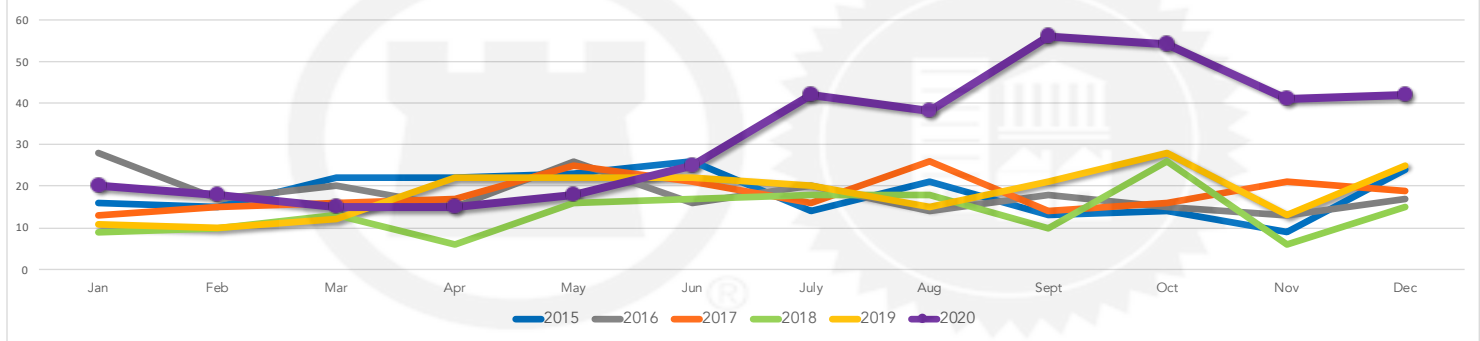


Fidelity National Title Group-Santa Barbara

YTD Montecito Real Estate Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2015	16	15	22	22	23	26	14	21	13	14	9	24	219
2016	28	17	20	15	26	16	20	14	18	15	13	17	219
2017	13	15	16	17	25	21	16	26	14	16	21	19	219
2018	9	10	13	6	16	17	18	18	10	26	6	15	164
2019	11	10	12	22	22	22	20	15	21	28	13	25	221
2020	20	18	15	15	18	25	42	38	56	54	41	42	384

YTD Montecito Total Sales Volume

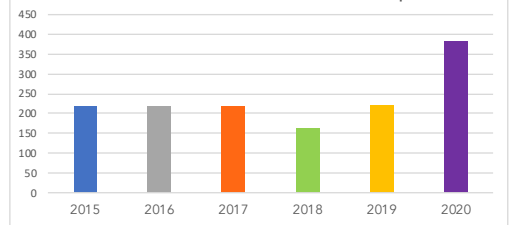


YTD Sales Total

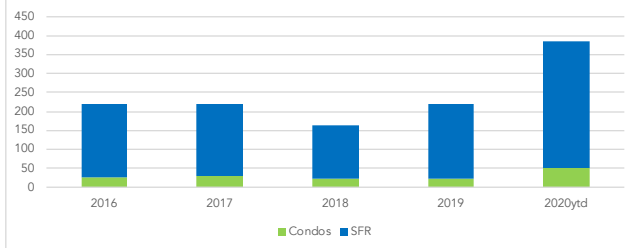
Year	Condos	SFR	TOTAL
2016	25	194	219
2017	29	190	219
2018	22	142	164
2019	24	197	221
2020ytd	52	332	384

Year	YTD Volume	%Chng
2015	219	
2016	219	0%
2017	219	0%
2018	164	-25%
2019	221	35%
2020	384	74%

YTD Sales Volume compare



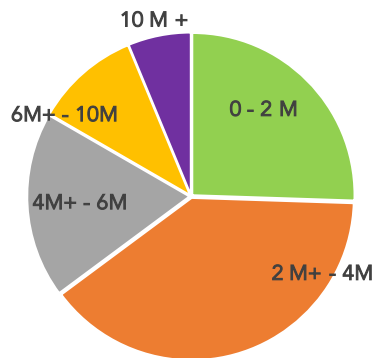
Condo to Single Family Totals



ALL-CASH TRANSACTIONS

	#	Total Sales	% of Total
JAN	6	20	30%
FEB	8	18	44%
MAR	7	15	47%
APR	7	15	47%
MAY	8	18	44%
JUN	11	25	44%
JUL	17	42	40%
AUG	23	38	61%
SEP	27	56	48%
OCT	21	54	39%
NOV	14	41	34%
DEC	27	42	64%

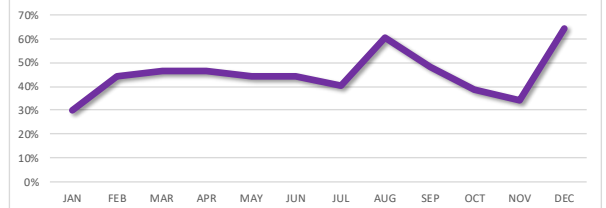
Price Range (Millions)	2020 YTD
0 - 2 M	98
2 M+ - 4M	151
4M+ - 6M	71
6M+ - 10M	40
10 M +	24
TOTAL	384



2020 YTD

Price Range Breakdown

% ALL CASH



information deemed reliable but not guaranteed

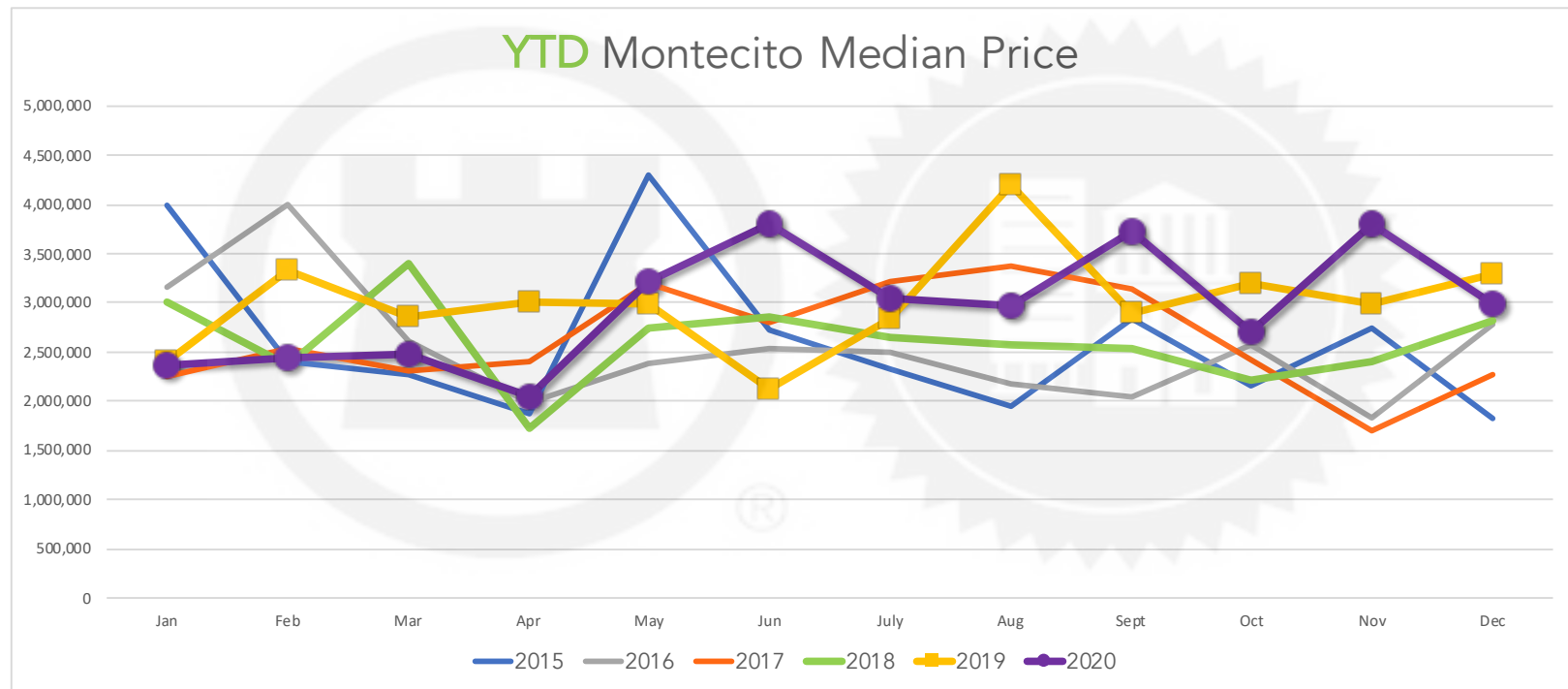
FIDELITY NATIONAL TITLE GROUP SANTA BARBARA



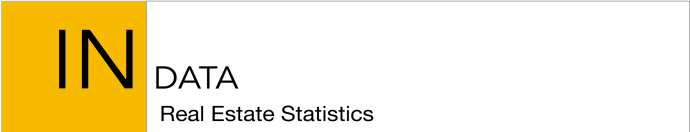
2020 Montecito YTD Real Estate Report

Median Price Trends

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec
2015	\$3,995,250	\$2,410,000	\$2,275,000	\$1,872,500	\$4,300,000	\$2,720,000	\$2,325,000	\$1,950,000	\$2,840,000	\$2,165,000	\$2,734,500	\$1,825,000
2016	\$3,167,500	\$4,000,000	\$2,612,500	\$1,979,000	\$2,377,500	\$2,545,000	\$2,500,000	\$2,167,500	\$2,037,500	\$2,575,000	\$1,831,000	\$2,778,500
2017	\$2,250,000	\$2,536,000	\$2,312,500	\$2,405,000	\$3,200,000	\$2,800,000	\$3,219,000	\$3,374,500	\$3,140,250	\$2,415,000	\$1,700,000	\$2,280,000
2018	\$3,000,000	\$2,357,500	\$3,400,000	\$1,725,000	\$2,737,500	\$2,850,000	\$2,655,000	\$2,582,500	\$2,535,000	\$2,212,500	\$2,395,000	\$2,819,000
2019	\$2,400,000	\$3,325,000	\$2,851,000	\$3,013,750	\$2,992,500	\$2,125,000	\$2,832,750	\$4,200,000	\$2,900,000	\$3,202,000	\$2,990,000	\$3,290,000
2020	\$2,370,000	\$2,447,500	\$2,479,500	\$2,050,000	\$3,225,000	\$3,795,000	\$3,055,000	\$2,975,000	\$3,725,000	\$2,707,500	\$3,800,000	\$2,988,800

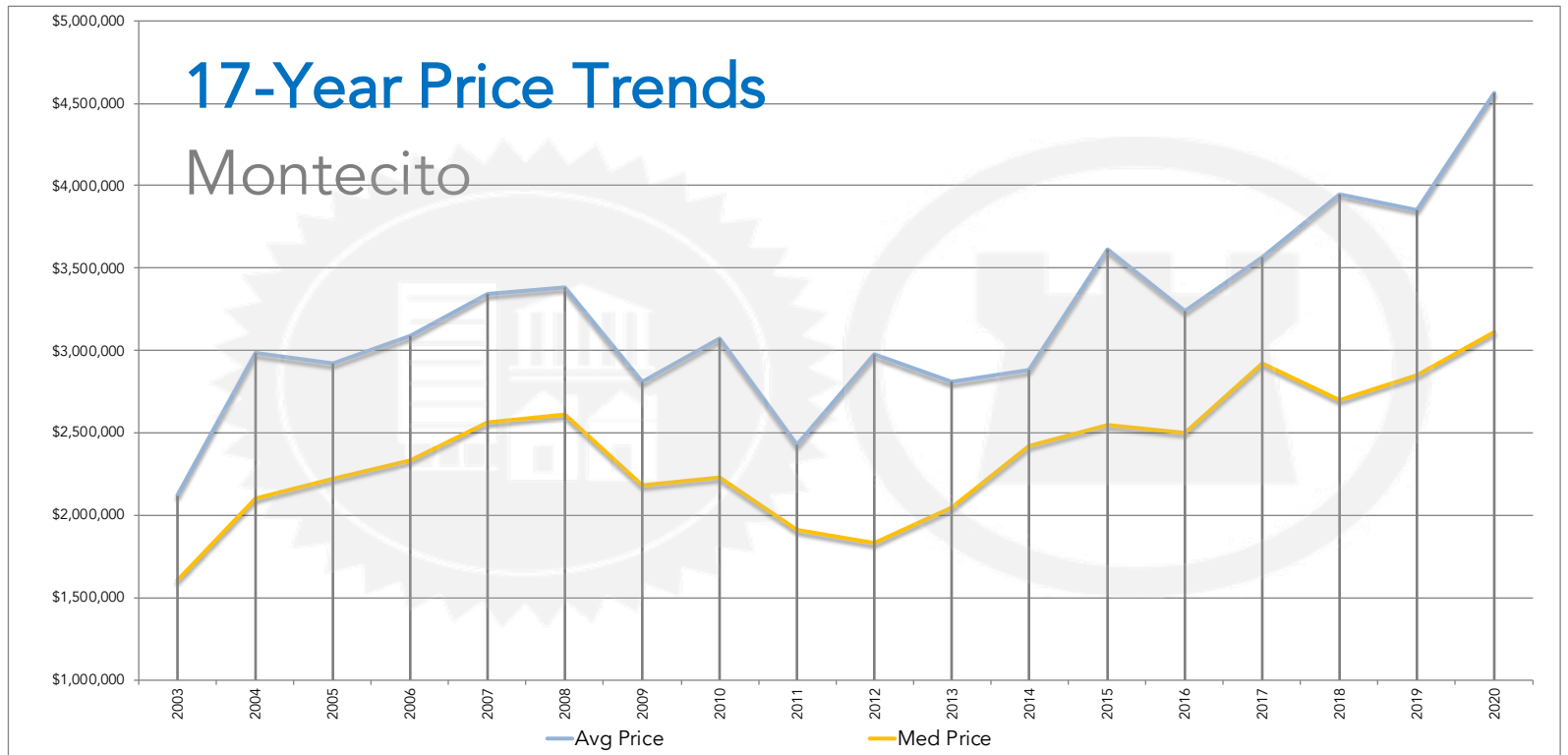


FIDELITY NATIONAL TITLE GROUP SANTA BARBARA



fidelity's.com | chicagotitlesb.com

	Avg Price	Med Price	%chg Avg Price
2003	\$2,122,573	\$1,606,542	
2004	\$2,986,617	\$2,099,271	41%
2005	\$2,921,686	\$2,223,271	-2%
2006	\$3,092,422	\$2,336,667	6%
2007	\$3,345,281	\$2,560,417	8%
2008	\$3,386,326	\$2,609,667	1%
2009	\$2,814,635	\$2,186,104	-17%
2010	\$3,077,094	\$2,231,694	9%
2011	\$2,428,436	\$1,915,887	-21%
2012	\$2,975,297	\$1,835,000	23%
2013	\$2,810,283	\$2,050,000	-6%
2014	\$2,886,388	\$2,425,000	3%
2015	\$3,615,674	\$2,550,000	25%
2016	\$3,237,899	\$2,500,000	-10%
2017	\$3,566,905	\$2,925,000	10%
2018	\$3,946,770	\$2,700,000	11%
2019	\$3,854,656	\$2,851,000	-2%
MTD 2020	\$4,563,296	\$3,112,500	18%



Information deemed reliable but not guaranteed