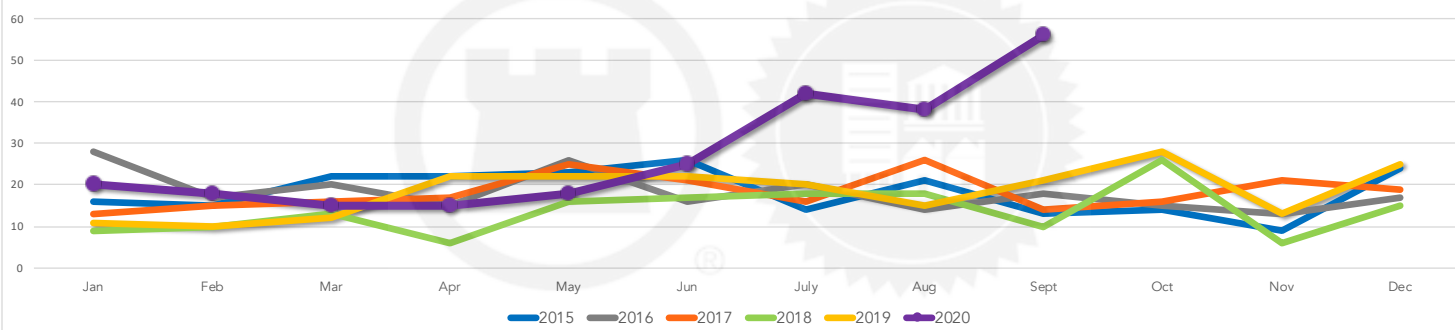


Fidelity National Title Group-Santa Barbara

YTD Montecito Real Estate Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2015	16	15	22	22	23	26	14	21	13	14	9	24	219
2016	28	17	20	15	26	16	20	14	18	15	13	17	219
2017	13	15	16	17	25	21	16	26	14	16	21	19	219
2018	9	10	13	6	16	17	18	18	10	26	6	15	164
2019	11	10	12	22	22	22	20	15	21	28	13	25	221
2020	20	18	15	15	18	25	42	38	56				247

YTD Montecito Total Sales Volume



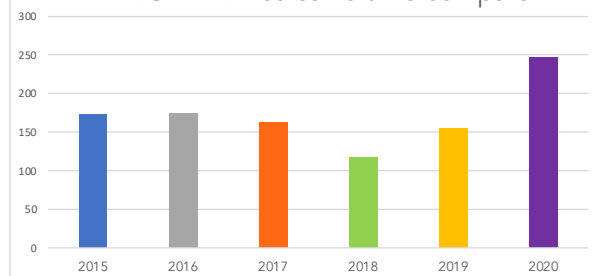
Q3 YTD Sales Total

Year	Condos	SFR	TOTAL
2016	21	153	174
2017	16	147	163
2018	16	101	117
2019	18	137	155
2020ytd	33	214	247

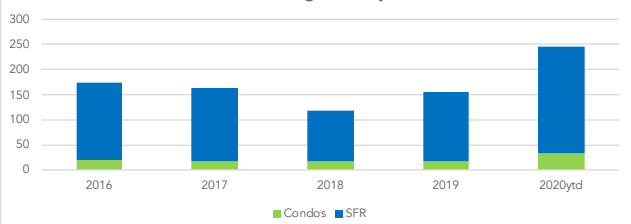
YTD Volume-Q2

2015	172
2016	174
2017	163
2018	117
2019	155
2020	247

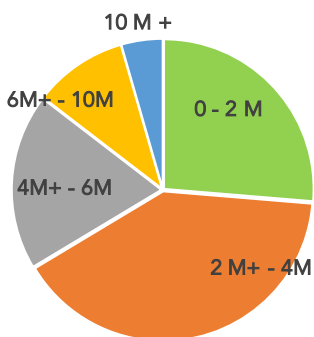
Q3 YTD Sales Volume compare



Condo to Single Family Totals



Price Range (Millions)	2020 YTD
0 - 2 M	65
2 M+ - 4M	99
4M+ - 6M	47
6M+ - 10M	25
10 M +	11
TOTAL	247



2020 Q3 YTD
Price Range Breakdown

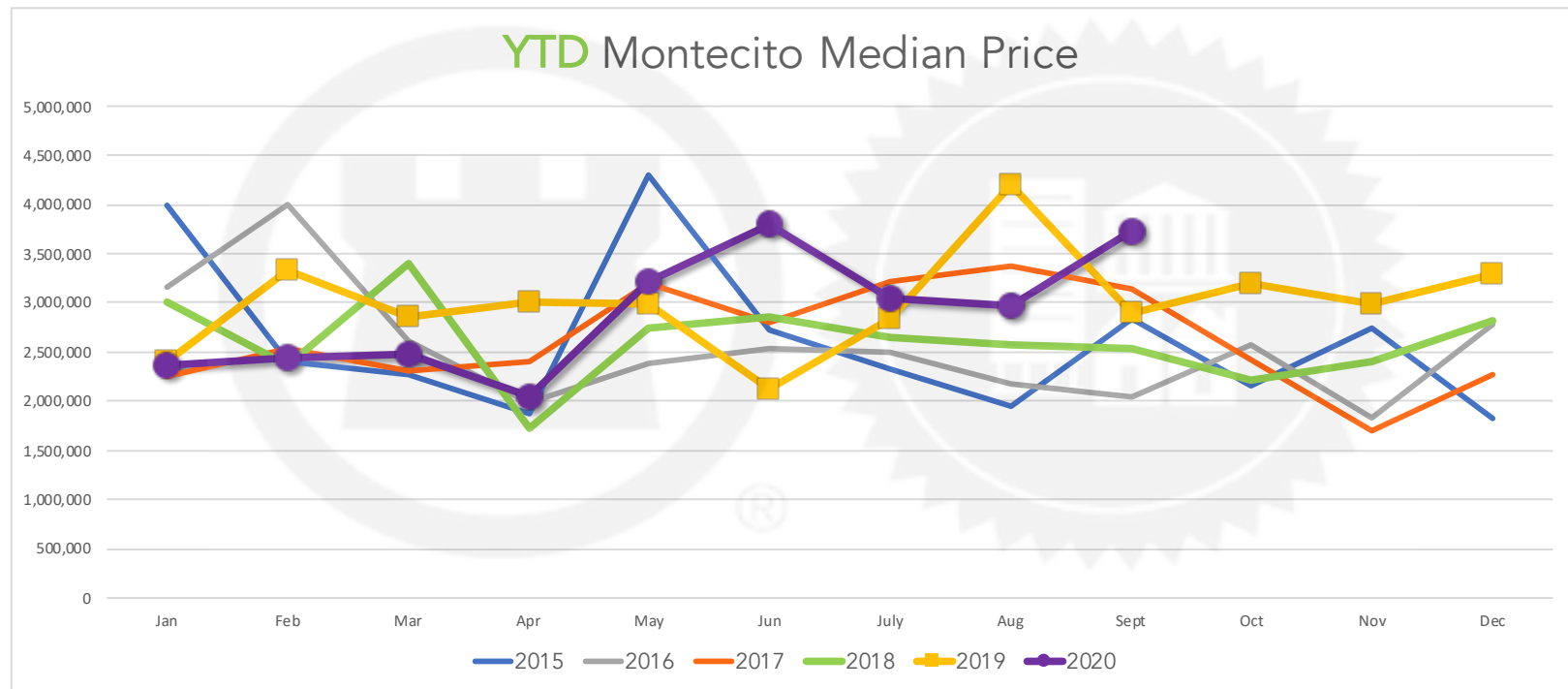
information deemed reliable but not guaranteed



2020 Montecito YTD Real Estate Report

Median Price Trends

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec
2015	\$3,995,250	\$2,410,000	\$2,275,000	\$1,872,500	\$4,300,000	\$2,720,000	\$2,325,000	\$1,950,000	\$2,840,000	\$2,165,000	\$2,734,500	\$1,825,000
2016	\$3,167,500	\$4,000,000	\$2,612,500	\$1,979,000	\$2,377,500	\$2,545,000	\$2,500,000	\$2,167,500	\$2,037,500	\$2,575,000	\$1,831,000	\$2,778,500
2017	\$2,250,000	\$2,536,000	\$2,312,500	\$2,405,000	\$3,200,000	\$2,800,000	\$3,219,000	\$3,374,500	\$3,140,250	\$2,415,000	\$1,700,000	\$2,280,000
2018	\$3,000,000	\$2,357,500	\$3,400,000	\$1,725,000	\$2,737,500	\$2,850,000	\$2,655,000	\$2,582,500	\$2,535,000	\$2,212,500	\$2,395,000	\$2,819,000
2019	\$2,400,000	\$3,325,000	\$2,851,000	\$3,013,750	\$2,992,500	\$2,125,000	\$2,832,750	\$4,200,000	\$2,900,000	\$3,202,000	\$2,990,000	\$3,290,000
2020	\$2,370,000	\$2,447,500	\$2,479,500	\$2,050,000	\$3,225,000	\$3,795,000	\$3,055,000	\$2,975,000	\$3,725,000			

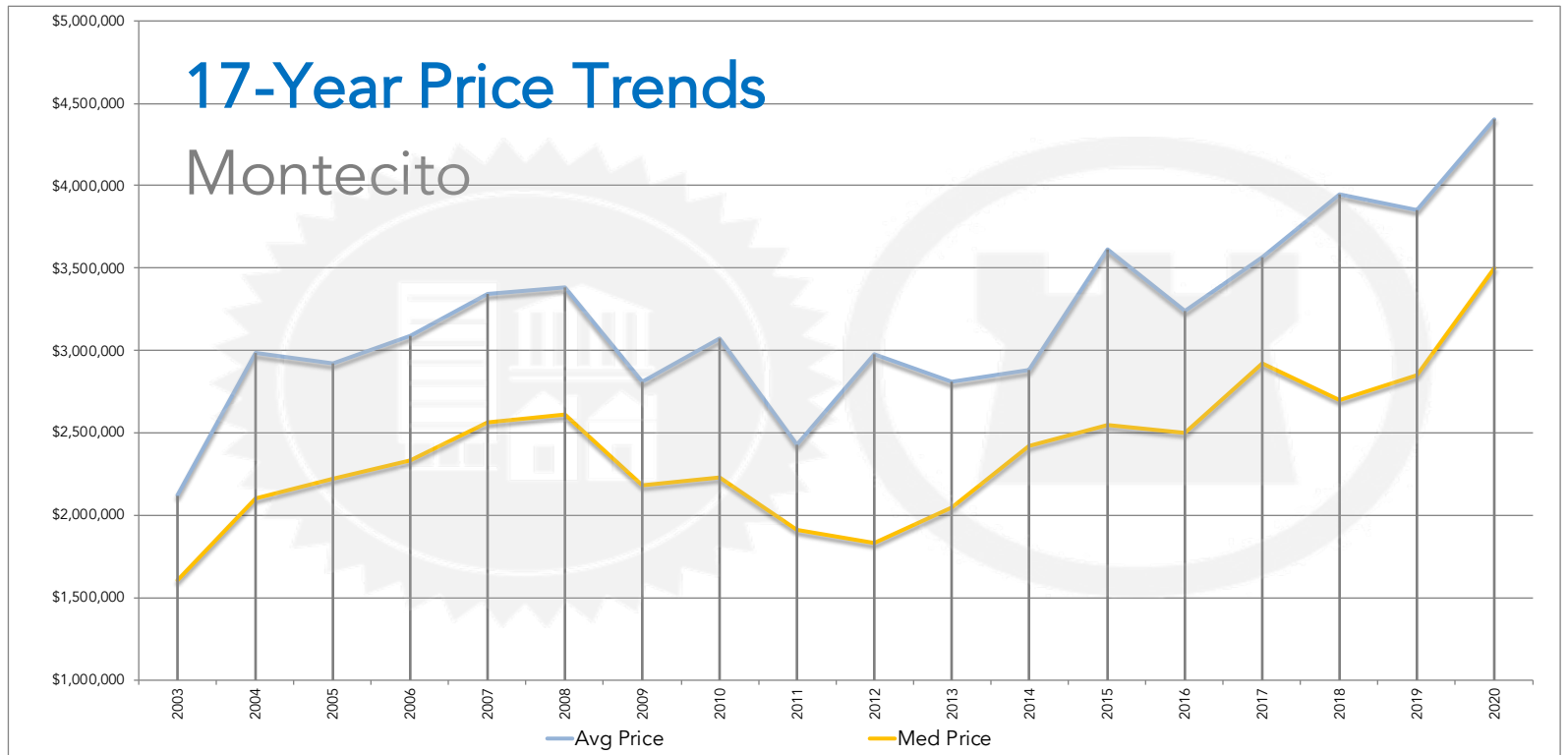


FIDELITY NATIONAL TITLE GROUP SANTA BARBARA

IN DATA
Real Estate Statistics

fidelity's.com | chicagotitlesb.com

	Avg Price	Med Price	%chg Avg Price
2003	\$2,122,573	\$1,606,542	
2004	\$2,986,617	\$2,099,271	41%
2005	\$2,921,686	\$2,223,271	-2%
2006	\$3,092,422	\$2,336,667	6%
2007	\$3,345,281	\$2,560,417	8%
2008	\$3,386,326	\$2,609,667	1%
2009	\$2,814,635	\$2,186,104	-17%
2010	\$3,077,094	\$2,231,694	9%
2011	\$2,428,436	\$1,915,887	-21%
2012	\$2,975,297	\$1,835,000	23%
2013	\$2,810,283	\$2,050,000	-6%
2014	\$2,886,388	\$2,425,000	3%
2015	\$3,615,674	\$2,550,000	25%
2016	\$3,237,899	\$2,500,000	-10%
2017	\$3,566,905	\$2,925,000	10%
2018	\$3,946,770	\$2,700,000	11%
2019	\$3,854,656	\$2,851,000	-2%
MTD 2020	\$4,403,460	\$3,500,000	14%



Information deemed reliable but not guaranteed