

SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

MARCH

YTD 2020

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SINGLE FAMILY



\$1,702,653
Average Sales Price

\$1,300,000
Median Sales Price

CONDOMINIUM



\$831,910
Average Sales Price

\$698,000
Median Sales Price

Total Sales

385

(-%6)

\$1,462,916 (-%6)
Average Price

\$1,107,500 (+%11)
Median
MAR '20 V MAR '19

SINGLE FAMILY



279

Single Family Sold

YTD 2020

CONDOMINIUM

YTD 2020 SALES

Carpinteria: 16 Sales
\$566,844 Avg. Price
\$552,500 Median

Goleta 30 Sales
\$682,800 Avg. Price
\$742,500 Median

Montecito 4 Sales
\$2,002,500. AvgPrice
1,950,000 Median

Hope Ranch-n/a

Santa Barbara 55 Sales
\$910,00 Avg. Price
\$775,00 Median

Summerland 1

569,000 Avg Price
569,000 Median

YTD 2020 SALES

Carpinteria 20 Sales:
\$1,667,850 Avg
\$1,073,740. Median

Goleta 67 Sales
\$1,136,828 Avg
\$975,000 Median.

Montecito 49 Sales
\$3,000,857 Avg.
\$2,650,000 Median

Hope Ranch 5 Sales
\$4,076,865 Avg.
\$3,900,000 Median

Santa Barbara 134 Sales
\$1,439,243 Avg
\$1,197,500 Median.

Summerland 4 Sales
\$1,307,750 Avg
\$1,326,000 Median.



106

Condos Sold

YTD 2020



Condominium

Jan.- Mar '20 v Jan-Mar'19

↓ -26%

2020 **106** Total Sales
2019 **144** Total Sales

↑ 6%

2020 **\$831,910 Average**
2019 **\$783,319 Average**

↓ -1%

2020 **\$698,000 Median**
2019 **\$702,500 Median**



SingleFamily

Jan-Mar '20 v Jan-Mar '19

↑ 4%

2020 **279** Total Sales
2019 **267** Total Sales

↓ -13%

2020 **\$1,702,653 Average**
2019 **\$1,967,424 Average**

↑ 4%

2020 **\$1,300,000 Median**
2019 **\$1,250,000 Median**