SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS



SINGLE FAMILY

www.fidelitysb.com I www.chicagotitlesb.com



\$1,951,077Average Sales Price

\$1,282,500Median Sales Price

CONDOMINIUM



\$778,355

Average Sales Price

\$702,250Median Sales Price

Total Sales

578

(+17%)

\$1,541,233 (+5%) Average Price

\$1,025,000 (+2.4% Median

APR '19 V APR "18



376 Single Family Sold YTD 2019



202 Condos Sold YTD 2019

SINGLE FAMILY

YTD 2019 SALES

Carpinteria 34 Sales:

\$2,000,353 Avg \$1,083,250. Median

Goleta 96 Sales

\$1,132,226 Avg \$1,002,500 Median.

Montecito 49 Sales

\$4,310,939 Avg. \$2,860,000 Median

Hope Ranch 11 Sales

\$6,056,545 Avg. \$4,350,000 Median

Santa Barbara 182 Sales

\$1,494,348 Avg \$1,286,000 Median.

Summerland 4 Sales

\$1,767,500 Avg \$1,822,500 Median.

CONDOMINIUM

YTD 2019 SALES

Carpinteria: 20 Sales

\$528,200 Avg. Price \$527,500 Median

Goleta 103 Sales

\$684,466 Avg. Price \$664,000 Median

Montecito 6 Sales

\$2,077,583. AvgPrice 1,546,500 Median

Hope Ranch

n/a

Santa Barbara 72 Sales

\$873,599 Avg. Price \$787,000 Median

Summerland 1

799,000 Avg Price 799,000 Median



Condominium Jan.- Apr '19 v Jan Apr'18



2019 **202** Total Sales

2019 **202** Total Sales 2018 **142** Total Sales



-43%

2019 **\$778,355 Average** 2018 **\$813,588 Average**



5.8%

2019 **\$702,250 Median** 2018 **\$664,000 Median**



SingleFamily Jan-Apr '19 v Jan-Apr '18



7%

2019 **376** Total Sales 2018 **351** Total Sales



12.8%

2019 **\$1,951,077** Average 2018 **\$1,730,916** Average



11%

2019 **\$1,282,500 Median** 2018 **\$1,155,000 Median**