



# SOUTH SANTA BARBARA COUNTY



## RESIDENTIAL STATISTICS



october

# YTD 2018

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|                      |   |                    |   |  |
|----------------------|---|--------------------|---|--|
| <b>SINGLE FAMILY</b> |          | <b>CONDOMINIUM</b> |      | <b>Total Sales</b><br><span style="font-size: 2em;"><b>1530</b></span><br>(-.1%)<br>\$1,450,933(+27%)<br>Average<br>\$985,000 (+.1%)<br>Median<br>October '18 v. October '17 |
|                      | <b>\$1,763,235</b><br>Average Sales Price<br><br><b>\$1,200,000</b><br>Median Sales Price |                    | <b>\$795,983</b><br>Average Sales Price<br><br><b>\$681,000</b><br>Median Sales Price |  |

|   |   |
|---|---|
| <b>SINGLE FAMILY</b>  | <b>CONDOMINIUM</b>  |
| <br><b>1036</b><br><b>Homes Sold</b><br>YTD Jan-Oct 2018   | <b>YTD 2018 SALES</b><br><b>Carpinteria 56 Sales:</b><br>\$1,289,237 Avg<br>\$1,059,394. Median<br><b>Goleta 268 Sales</b><br>\$1,030,661 Avg<br>\$915,750 Median.<br><b>Montecito 122 Sales</b><br>\$4,301,381 Avg.<br>\$2,812,500 Median<br><b>Hope Ranch 36 Sales</b><br>\$4,870,833 Avg.<br>\$3,722,500 Median<br><b>Santa Barbara 545 Sales</b><br>\$1,394,945 Avg<br>\$1,227,000 Median.<br><b>Summerland 9 Sales</b><br>\$1,992,611 Avg.<br>\$1,517,500 Median |
| <br><b>494</b><br><b>Condos Sold</b><br>YTD Jan-Oct 2018 | <b>YTD 2018 SALES</b><br><b>Carpinteria: 69 Sales</b><br>\$672,058 Avg. Price<br>\$573,000 Median<br><b>Goleta 185 Sales</b><br>\$678,991 Avg. Price<br>\$678,000 Median<br><b>Montecito 22 Sales</b><br>\$1,790,068. Price<br>\$1,367,250 Median<br><b>Hope Ranch</b><br>n/a<br><b>Santa Barbara 211 Sales</b><br>\$827,289 Avg. Price<br>\$730,000 Median<br><b>Summerland 7 Sales</b><br>\$1,041,571 Avg Price<br>\$786,000 Median                                 |

|  |   |  |  |
|--|---|--|--|
| <br><b>Condominium</b><br>Jan-Oct '18 v Jan-Oct '17   | <span style="font-size: 2em; color: green;">↑</span> <b>19%</b><br>2018 <b>494</b> Total Sales<br>2017 <b>416</b> Total Sales     | <span style="font-size: 2em; color: green;">↑</span> <b>9%</b><br>2018 <b>\$795,983 Avg Price</b><br>2017 <b>\$729,605 Avg Price</b>     | <span style="font-size: 2em; color: green;">↑</span> <b>9%</b><br>2018 <b>\$681,000 Median</b><br>2017 <b>\$625,000 Median</b>       |
| <br><b>Single Family</b><br>Jan-Oct '18 v Jan-Oct '17 | <span style="font-size: 2em; color: green;">↓</span> <b>-7.2%</b><br>2018 <b>1036</b> Total Sales<br>2017 <b>1116</b> Total Sales | <span style="font-size: 2em; color: green;">↑</span> <b>3%</b><br>2018 <b>\$1,763,235 Avg Price</b><br>2017 <b>\$1,711,103 Avg Price</b> | <span style="font-size: 2em; color: green;">↓</span> <b>-.6%</b><br>2018 <b>\$1,200,000 Median</b><br>2017 <b>\$1,207,000 Median</b> |