SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

www.fidelitysb.com I www.chicagotitlesb.com

OCT 2018

SINGLE FAMILY

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\$1,750,508Average Sales Price

\$1,199,000Median Sales Price

CONDOMINIUM



\$820,061

Average Sales Price

\$765,000Median Sales Price

SINGLE FAMILY

CONDOMINIUM

Sales

Avg | Median

Carp \$1,369,365 | \$1,051,788. Gol \$1,112,438 | \$1,061,745 Mont \$3,441,386 | \$2,237,500 HR \$4,375,833 | \$3,802,500 SB \$1,362,957 | \$1,035,080 Summ \$1,307,500 | \$1,307,500

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123 Homes Sold (43%) Sep 18 v. Oct '18



41 Condos Sold (-33%) Sep '18 v. Oct '18 SINGLE

October 2018 SALES

Carpinteria 9
Goleta 29
Montecito 22
Hope Ranch 3
Santa Barbara 59
Summerland 1

CONDOMINIUM

October 2018 SALES

Carpinteria 5
Goleta 22
Montecito 4
Hope Ranch n/a
Santa Barbara 8
Summerland 2

Average Days on Market

SFR CONDO/PUD

68 60

Sale Price

Avg. | Median

Carp \$573,700 | \$645,000 Gol \$734,750 | \$758,250 Mont \$1,387,500 | \$1,175,000 Hope Ranch n/a

SB \$803,063 | \$817,000 **Summ** \$1,307,500 |\$1,307,500

Total Sales

164

(12%) Sep '18 **v.** Oct '18

Inventory **5.02** month supply



Condominium
OCT '17 v. OCT '18



2018 **41** Total Sales 2017 **30** Total Sales



2018 **\$820,061** Avg Price 2017 **\$845,397** Avg Price



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2018 **\$765,000 Median** 2017 **\$673,500 Median**



Single Family oct '17 v. oct '18



2018 **123** Total Sales 2017 **113** Total Sales



2018 **\$1,750,508** Avg Price 2017 **\$1,675,336** Avg Price



2018 **\$1,199,000 Median** 2017 **\$1,190,000 Median**