SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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SINGLE FAMILY

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\$1,695,534Average Sales Price

\$1,203,250Median Sales Price

CONDOMINIUM



\$737,182

Average Sales Price

\$629,500Median Sales Price

Total Sales

1678

(+5%)

Average Price \$1,428,246(+3%) Median Price \$980,000 (+4%) Nov '17 v. Nov '16



1210 Homes Sold



468 Condos Sold

SINGLE FAMILY

YTD 2017 SALES

Carpinteria 91 Sales:

\$1,938,527 Avg \$1,085,000. Median

Goleta 270 Sales

\$1,023,267 Avg \$870,000 Median.

Montecito 177 Sales

\$3,426,350 Avg. \$2,875,000 Median

Hope Ranch 24 Sales

\$4,084,292 Avg. \$2,832,500 Median

Santa Barbara 638 Sales

\$1,377,730 Avg \$1,200,000 Median.

Summerland 10 Sales

\$1,542,950 Avg. \$1,347,500 Median

CONDOMINIUM

YTD 2017 SALES

Carpinteria: 76 Sales

\$627,922 Avg. Price \$552,000 Median

Goleta 134 Sales

\$592,878 Avg. Price \$571,250 Median

Montecito 26 Sales

\$1,600,538. Price \$1,325,000 Median

Hope Ranch

n/a

Santa Barbara 229 Sales

\$759,141 Avg. Price \$680,000 Median

Summerland 3 Sales

\$792,000 Avg Price \$779,000 Median



Condominium 2017 v 2016



2017 **468** Total Sales 2016 **417** Total Sales



2017 **\$737,182** Avg Price 2016 **\$750,285** Avg Price



2017 **\$629,500 Median** 2016 **\$600,000 Median**



Single Family 2017 v 2016



2017 **1210** Total Sales 2016 **1183** Total Sales



2017 **\$1,695,534** Avg Price 2016 **\$1,610,416** Avg. Price



12%

2017 **\$1,203,250 Median** 2016 **\$1,077,200 Median**