SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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SINGLE FAMILY



\$1,730,916 Average Sales Price

\$1,225,000 Median Sales Price CONDOMINIUM



\$813,588

Average Sales Price

\$664,000 Median Sales Price **Total Sales**

(-%5)

\$1,466,696 (+%8) Average Price

\$1,001,000 (+%8) Median

Apr '18 V Apr "17



351 Single Family Sold Jan-April 2018



142 Condos Sold Jan-April 2018

SINGLE FAMILY

YTD 2018 SALES

Carpinteria 17 Sales:

\$1,233,412 Avg \$865,000. Median

Goleta 91 Sales

\$1,032,027 Avg \$900,000 Median.

Montecito 32 Sales

\$4,527,125 Avg. \$2,875,000 Median

Hope Ranch 19 Sales

\$3,956,158 Avg. \$3,400,000 Median

Santa Barbara 189 Sales

\$1,424,563 Avg \$1,275,000 Median.

Summerland 3 Sales

\$1,130,500 Avg \$1,225,000 Median.

CONDOMINIUM

YTD 2018 SALES

Carpinteria: 21 Sales

\$654,667 Avg. Price \$567,500 Median

Goleta 28 Sales

\$644,500 Avg. Price \$582,500 Median

Montecito 5 Sales

\$2,181,900. AvgPrice 2,100,000 Median

Hope Ranch

n/a

Santa Barbara 85 Sales

\$831,588 Avg. Price \$718,000 Median

Summerland 3

713,667 Avg Price 775,000 Median



Condominium Jan.- Apr '18 v Jan Apr'17



SingleFamily Jan-Apr '18 v Jan-Apr '17



2018 **142** Total Sales

2017 **142** Total Sales



2018 **351** Total Sales 2017 **380** Total Sales



20%

2018 **\$813,588 Avg Price** 2017 **\$678,247 Avg Price**



8%

2018 **\$1,730,916** Avg Price 2017 **\$1,607,321** Avg. Price



2018 **\$664,000 Median** 2017 **\$680,000 Median**



2018 **\$1,225,000 Median** 2017 **\$1,155,000 Median**