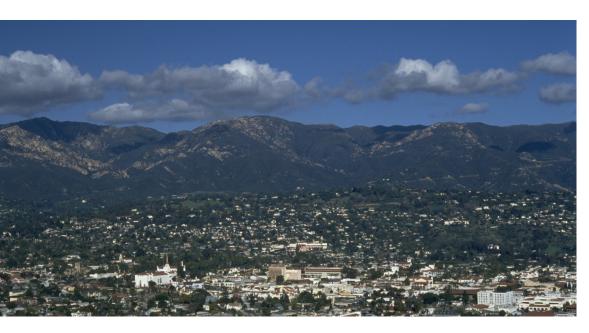
Our Results in Santa Barbara

2018

- We represented 21.84% of the Closed Sales in the Santa Barbara MLS with 19% of the agent population!*
- Our agents made up **31% of the top 100 for volume and 32% of the top 100 for units** in the Santa Barbara MLS for 2018.
- We closed nearly \$1.6 Billion in sales for 2018.
- Local BHHS offices are **Number One** in closed volume and units for 2018.
- Our agents were personally involved in community service in which they not only gave money, but also time. We were involved in the Arts as well as helping non-profits, schools and the general public.



BERKSHIRE HATHAWAY HomeServices California Properties