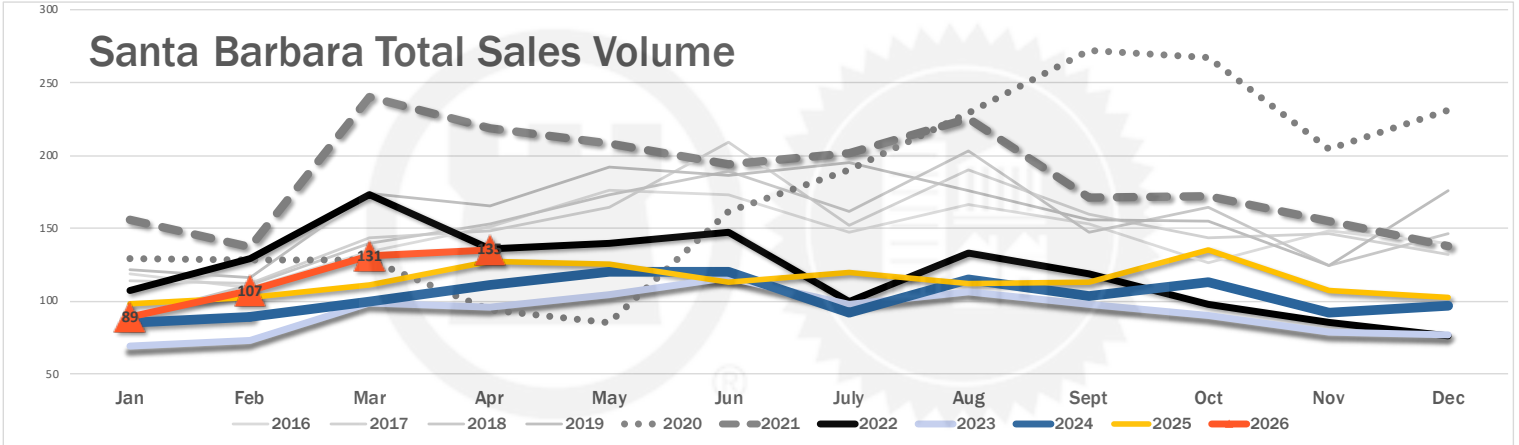


# Fidelity National Title Group-Santa Barbara

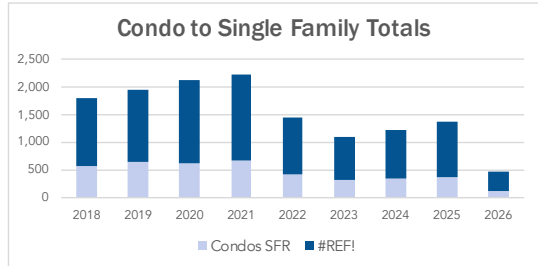
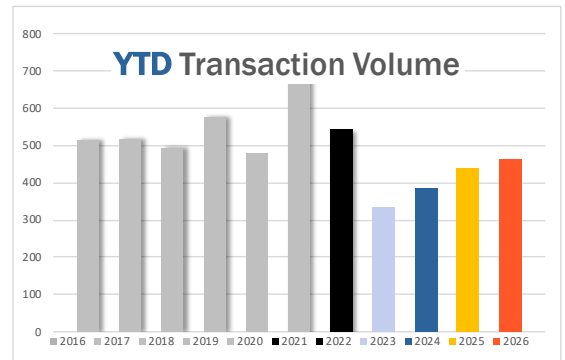
## SOUTH SANTA BARBARA COUNTY 2026 YTD Real Estate Market Report

| Year | Jan | Feb | Mar | Apr | May | Jun | July | Aug | Sept | Oct | Nov | Dec | Total |
|------|-----|-----|-----|-----|-----|-----|------|-----|------|-----|-----|-----|-------|
| 2016 | 119 | 109 | 134 | 151 | 176 | 173 | 147  | 166 | 153  | 126 | 148 | 140 | 1,742 |
| 2017 | 114 | 112 | 143 | 148 | 164 | 209 | 152  | 190 | 160  | 143 | 146 | 132 | 1,813 |
| 2018 | 89  | 111 | 140 | 153 | 173 | 189 | 161  | 203 | 147  | 164 | 124 | 146 | 1,800 |
| 2019 | 121 | 116 | 174 | 165 | 192 | 186 | 195  | 176 | 156  | 155 | 124 | 176 | 1,936 |
| 2020 | 129 | 128 | 128 | 94  | 85  | 161 | 190  | 229 | 272  | 267 | 204 | 231 | 2,118 |
| 2021 | 156 | 137 | 240 | 219 | 208 | 194 | 201  | 225 | 171  | 172 | 155 | 138 | 2,216 |
| 2022 | 107 | 129 | 173 | 136 | 140 | 147 | 100  | 133 | 119  | 98  | 85  | 76  | 1,443 |
| 2023 | 69  | 73  | 99  | 96  | 104 | 116 | 98   | 106 | 98   | 90  | 79  | 77  | 1,105 |
| 2024 | 85  | 89  | 100 | 111 | 120 | 120 | 92   | 115 | 103  | 113 | 92  | 97  | 1,237 |
| 2025 | 98  | 102 | 111 | 127 | 125 | 113 | 120  | 112 | 113  | 135 | 107 | 102 | 1,365 |
| 2026 | 89  | 107 | 131 | 135 |     |     |      |     |      |     |     |     | 462   |



| YTD CONDO/SFR Sales Total |        |       |       |         |
|---------------------------|--------|-------|-------|---------|
| Year                      | Condos | SFR   | TOTAL | Condo % |
| 2018                      | 570    | 1,230 | 1,800 | 32%     |
| 2019                      | 634    | 1,302 | 1,936 | 33%     |
| 2020                      | 624    | 1,494 | 2,118 | 29%     |
| 2021                      | 675    | 1,541 | 2,216 | 30%     |
| 2022                      | 428    | 1,015 | 1,443 | 30%     |
| 2023                      | 332    | 773   | 1,105 | 30%     |
| 2024                      | 339    | 894   | 1,233 | 27%     |
| 2025                      | 367    | 998   | 1,365 | 27%     |
| 2026                      | 131    | 331   | 462   | 28%     |

| MTD Trans Volume % Change |        |          |
|---------------------------|--------|----------|
| Year                      | Volume | % Change |
| 2016                      | 513    |          |
| 2017                      | 517    | 1%       |
| 2018                      | 493    | -5%      |
| 2019                      | 576    | 17%      |
| 2020                      | 479    | -17%     |
| 2021                      | 752    | 57%      |
| 2022                      | 545    | -28%     |
| 2023                      | 337    | -38%     |
| 2024                      | 385    | 14%      |
| 2025                      | 438    | 14%      |
| 2026                      | 462    | 5%       |



| TOTAL YTD Sales Dollar Volume |                 | %CHG |
|-------------------------------|-----------------|------|
| 2018                          | \$2,589,711,931 |      |
| 2019                          | \$3,043,923,281 | 18%  |
| 2020                          | \$4,142,544,870 | 18%  |
| 2021                          | \$5,353,551,979 | 36%  |
| 2022                          | \$3,933,446,977 | 29%  |
| 2023                          | \$2,881,889,322 | -27% |
| 2024                          | \$487,187,758   | -27% |
| Apr-25                        | \$1,420,565,328 |      |
| Apr-26                        | \$1,355,820,029 | -5%  |

| CASH Transactions |    |             |     |
|-------------------|----|-------------|-----|
|                   | #  | Total Trans | %   |
| APR               | 45 | 127         | 35% |
| MAY               | 50 | 125         | 40% |
| JUN               | 45 | 113         | 40% |
| JUL               | 41 | 120         | 34% |
| AUG               | 40 | 112         | 36% |
| SEPT              | 42 | 113         | 37% |
| OCT               | 50 | 135         | 37% |
| NOV               | 42 | 108         | 39% |
| DEC               | 34 | 102         | 33% |
| 2026 JAN          | 35 | 89          | 39% |
| FEB               | 47 | 107         | 44% |
| MAR               | 48 | 131         | 37% |
| APR               | 53 | 135         | 39% |

| 2025 Price Range |  | Volume |
|------------------|--|--------|
| 0 - 1 Mill       |  | 195    |
| 1 M+ to 2 M      |  | 550    |
| 2 M+ to 4M       |  | 380    |
| 4M+ to 6M        |  | 106    |
| 6M+ to 10M       |  | 81     |
| 10 M +           |  | 53     |
| TOTAL            |  | 1365   |

| 2026 Price Range |     |  | %CHG |
|------------------|-----|--|------|
| 0 - 1 Mill       | 75  |  | -62% |
| 1 M+ to 2 M      | 198 |  | -64% |
| 2 M+ to 4M       | 114 |  | -70% |
| 4M+ to 6M        | 34  |  | -68% |
| 6M+ to 10M       | 22  |  | -73% |
| 10 M +           | 19  |  | -64% |
| TOTAL            | 462 |  |      |

