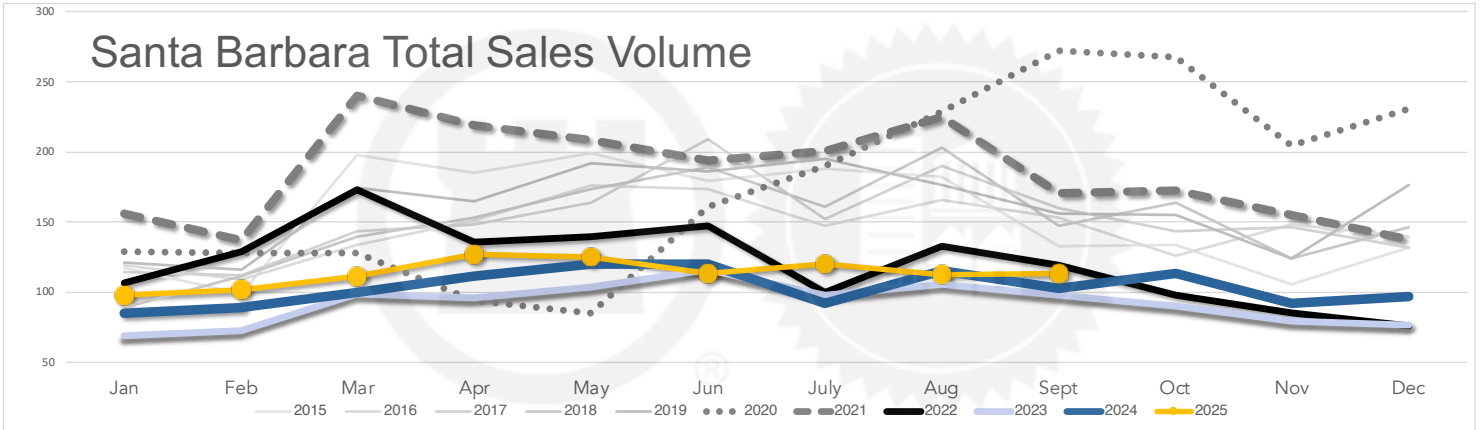


Fidelity National Title Group-Santa Barbara

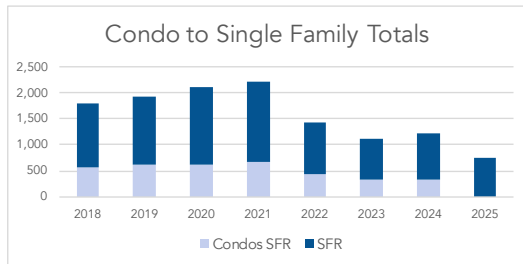
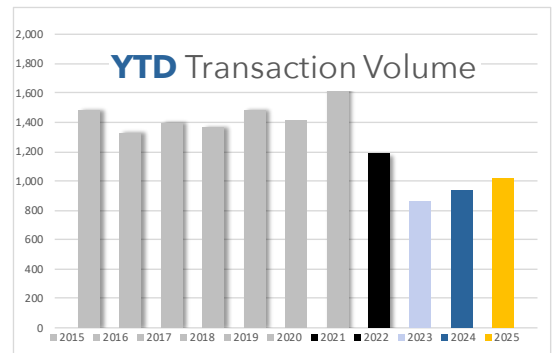
SOUTH SANTA BARBARA COUNTY 2025 YTD Real Estate Market Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2015	117	99	198	185	199	179	188	182	133	134	106	132	1,852
2016	119	109	134	151	176	173	147	166	153	126	148	140	1,742
2017	114	112	143	148	164	209	152	190	160	143	146	132	1,813
2018	89	111	140	153	173	189	161	203	147	164	124	146	1,800
2019	121	116	174	165	192	186	195	176	156	155	124	176	1,936
2020	129	128	128	94	85	161	190	229	272	267	204	231	2,118
2021	156	137	240	219	208	194	201	225	171	172	155	138	2,216
2022	107	129	173	136	140	147	100	133	119	98	85	76	1,443
2023	69	73	99	96	104	116	98	106	98	90	79	77	1,105
2024	85	89	100	111	120	120	92	115	103	113	92	97	1,237
2025	98	102	111	127	125	113	120	112	113				



YTD CONDO/SFR Sales Total				
Year	Condos	SFR	TOTAL	Condo %
2018	570	1,230	1,800	32%
2019	634	1,302	1,936	33%
2020	624	1,494	2,118	29%
2021	675	1,541	2,216	30%
2022	428	1,015	1,443	30%
2023	332	773	1,105	30%
2024	339	894	1,233	27%
2025	278	743	1,021	27%

Year	MTD Trans	Volume	% Change
2015	1,480	n/a	
2016	1,328	-10%	
2017	1,392	5%	
2018	1,366	-2%	
2019	1,481	8%	
2020	1,416	-4%	
2021	1,751	24%	
2022	1,184	-32%	
2023	859	-27%	
2024	935	9%	
2025	1,021	9%	



Year	TOTAL YTD Sales Dollar Volume	%CHG
2017	\$2,592,122,524	
2018	\$2,589,711,931	#REF!
2019	\$3,043,923,281	0%
2020	\$4,142,544,870	18%
2021	\$5,353,551,979	36%
2022	\$3,933,446,977	29%
2023	\$2,881,889,322	-27%
Sep-24	\$2,752,319,318	
Sep-25	\$3,047,593,367	11%

CASH Transactions			
	#	Total Trans	%
AUG	50	115	43%
SEPT	45	103	44%
OCT	41	113	36%
NOV	32	92	35%
DEC	36	97	37%
2025 JAN	47	98	48%
FEB	34	102	33%
MAR	46	111	41%
APR	45	127	35%
MAY	50	125	40%
JUN	45	113	40%
JUL	41	120	34%
AUG	40	112	36%
SEPT	42	113	37%

2025 Price Range (Millions)		
Price Range	Volume	
0 - 1 Mill	147	
1 M+ to 2 M	398	
2 M+ to 4M	285	
4M+ to 6M	87	
6M+ to 10M	68	
10 M+	36	
TOTAL	1021	

Price Range (Millions)		
Price Range	Volume	%CHG
0 - 1 Mill	149	1%
1 M+ to 2 M	340	-15%
2 M+ to 4M	216	-24%
4M+ to 6M	61	-30%
6M+ to 10M	42	-38%
10 M+	24	-33%
TOTAL	832	

