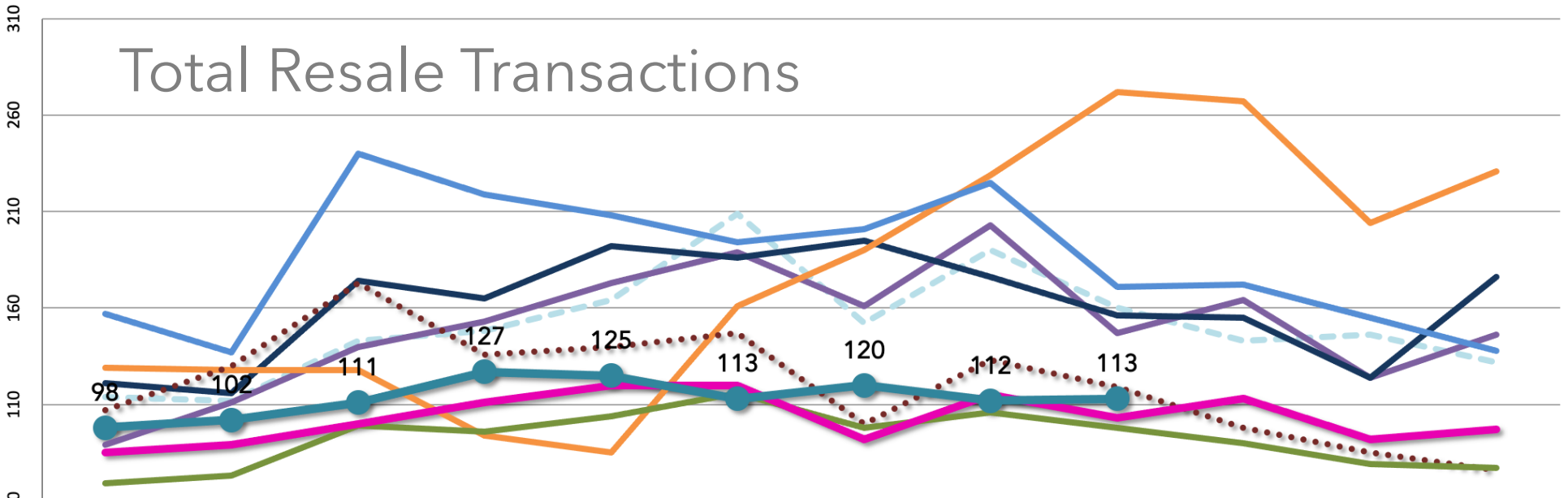




Market Trends

South Santa Barbara County September 2025

Total Resale Transactions



| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2017 | 114 | 112 | 143 | 148 | 164 | 209 | 152 | 190 | 160 | 143 | 146 | 132 |
| 2018 | 89 | 111 | 140 | 153 | 173 | 189 | 161 | 203 | 147 | 164 | 124 | 146 |
| 2019 | 121 | 116 | 174 | 165 | 192 | 186 | 195 | 176 | 156 | 155 | 124 | 176 |
| 2020 | 129 | 128 | 128 | 94 | 85 | 161 | 190 | 229 | 272 | 267 | 204 | 231 |
| 2021 | 157 | 137 | 240 | 219 | 208 | 194 | 201 | 225 | 171 | 172 | 155 | 138 |
| 2022 | 107 | 130 | 173 | 136 | 140 | 147 | 100 | 133 | 119 | 98 | 85 | 76 |
| 2023 | 69 | 73 | 99 | 96 | 104 | 116 | 98 | 106 | 98 | 90 | 79 | 77 |
| 2024 | 85 | 89 | 100 | 111 | 120 | 120 | 92 | 115 | 103 | 113 | 92 | 97 |
| 2025 | 98 | 102 | 111 | 127 | 125 | 113 | 120 | 112 | 113 | | | |