


SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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YTD ^{June} 2025

SINGLE FAMILY




\$3,658,727
Average Sales Price

\$2,430,000
Median Sales Price

YTD

CONDOMINIUM



\$1,437,781
Average Sales Price

\$1,159,000
Median Sales Price

YTD

Total Sales
676

8%

\$3,044,353 **2%**
Average Price

\$1,895,000 **8%**
Median Price

June'25 v June'24



489
Single Family Sold
Jan-June 2025 YTD

SINGLE

YTD Sales

	2024	2025	%Chg
Carpinteria	19	30	58%
Avg	\$ 8,228,799	\$ 2,950,339	-64%
Median	\$ 2,000,000	\$ 1,905,000	-5%
Goleta	118	128	8%
Avg	\$ 1,829,165	\$ 1,980,158	8%
Median	\$ 1,600,000	\$ 1,685,500	5%
Hope Ranch	10	18	80%
Avg	\$ 5,952,233	\$ 7,355,110	24%
Median	\$ 5,495,250	\$ 6,300,487	15%
Montecito	79	99	25%
Avg	\$ 8,356,152	\$ 7,414,668	-11%
Median	\$ 5,400,000	\$ 6,400,000	19%
Santa Barbara	216	207	-4%
Avg	\$ 2,562,342	\$ 2,730,952	7%
Median	\$ 2,225,000	\$ 2,381,000	7%
Summerland	4	7	75%
Avg	\$ 2,886,250	\$ 2,199,429	-24%
Median	\$ 2,725,000	\$ 1,800,000	-34%


CONDO

YTD Sales

	2024	2025	%Chg
Carpinteria	34	32	-6%
Avg	\$ 970,268	\$ 964,945	-1%
Median	\$ 820,000	\$ 875,500	7%
Goleta	70	54	-23%
Avg	\$ 1,028,181	\$ 1,094,262	6%
Median	\$ 945,500	\$ 999,500	6%
Montecito	5	17	240%
Avg	\$ 2,907,000	\$ 3,207,787	10%
Median	\$ 2,685,000	\$ 2,538,880	-5%
Santa Barbara	70	82	17%
Avg	\$ 1,195,627	\$ 1,471,003	23%
Median	\$ 1,024,500	\$ 1,207,500	18%
Summerland	0	2	200%
Avg	n/a	\$ 1,871,000	n/a
Median	n/a	\$ 1,871,000	n/a



187
Condos Sold
Jan-June 2025 YTD



ALL-CASH Sales
39%



Condominium
Jan- June '25 v Jan-June '24

4%

2025 **187** Total Sales
2024 **179** Total Sales

27%

2025 **\$1,437,781** Average
2024 **\$1,135,143** Average

19%

2025 **\$1,159,000** Median
2024 **\$975,000** Median



Single Family
Jan-June '25 v Jan-June '24

10%

2025 **489** Total Sales
2024 **446** Total Sales

-2%

2025 **\$3,658,727** Average
2024 **\$3,714,928** Average

8%

2025 **\$2,430,000** Median
2024 **\$2,250,000** Median

information deemed reliable but not guaranteed