

# SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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# april YTD 2026

**SINGLE FAMILY**




**\$3,612,274**  
Average Sales Price

**\$2,115,000**  
Median Sales Price

**YTD**

**CONDOMINIUM**



**\$1,222,576**  
Average Sales Price

**\$1,035,000**  
Median Sales Price

**YTD**

**Total Sales**  
**462**  
↑ 5%

**\$2,934,675** ↓ -10%  
**Average Price**

**\$1,770,000** ↓ -9%  
**Median Price**

**Apr.'26 v Apr.'25**



**331**  
**Singe Family Sold**  
**Jan-April 2026 YTD**

**SINGLE**

YTD Sales

	2025	2026	%Chg
<b>Carpinteria</b>	<b>19</b>	<b>23</b>	<b>21%</b>
Avg	\$ 3,354,211	\$ 4,725,267	41%
Median	\$ 1,980,000	\$ 2,370,000	20%
<b>Goleta</b>	<b>76</b>	<b>86</b>	<b>13%</b>
Avg	\$ 2,010,466	\$ 1,799,860	-10%
Median	\$ 1,634,500	\$ 1,500,000	-8%
<b>Hope Ranch</b>	<b>11</b>	<b>15</b>	<b>36%</b>
Avg	\$ 7,441,364	\$ 7,777,933	5%
Median	\$ 6,300,000	\$ 7,550,000	20%
<b>Montecito</b>	<b>77</b>	<b>48</b>	<b>-38%</b>
Avg	\$ 7,297,591	\$ 8,650,758	19%
Median	\$ 5,950,000	\$ 5,537,500	-7%
<b>Santa Barbara</b>	<b>131</b>	<b>156</b>	<b>19%</b>
Avg	\$ 2,849,847	\$ 2,414,667	-15%
Median	\$ 2,487,500	\$ 2,042,500	-18%
<b>Summerland</b>	<b>5</b>	<b>3</b>	<b>-40%</b>
Avg	\$ 2,420,000	\$ 7,866,667	225%
Median	\$ 2,559,000	\$ 7,500,000	193%


**CONDO**

YTD Sales

	2025	2026	%Chg
<b>Carpinteria</b>	<b>21</b>	<b>22</b>	<b>5%</b>
Avg	\$ 1,029,155	\$ 902,705	-12%
Median	\$ 875,000	\$ 800,000	-9%
<b>Goleta</b>	<b>26</b>	<b>35</b>	<b>35%</b>
Avg	\$ 1,061,169	\$ 1,007,914	-5%
Median	\$ 980,000	\$ 995,000	2%
<b>Montecito</b>	<b>13</b>	<b>9</b>	<b>-31%</b>
Avg	\$ 2,869,414	\$ 2,601,000	-9%
Median	\$ 2,500,000	\$ 2,600,000	4%
<b>Santa Barbara</b>	<b>57</b>	<b>65</b>	<b>14%</b>
Avg	\$ 1,484,075	\$ 1,255,569	-15%
Median	\$ 1,200,000	\$ 1,099,000	-8%
<b>Summerland</b>	<b>2</b>	<b>0</b>	<b>n/a</b>
Avg	\$ 1,871,000	\$ 0	
Median	\$ 1,871,000	\$ 0	



**131**  
**Condos Sold**  
**Jan-April 2026 YTD**



**ALL-CASH Sales**  
**40%**



**Condominium**  
**Jan-Apr '26 v Jan-Apr '25**

↑ **10%**


2026 **131** Total Sales  
2025 **119** Total Sales

↓ **-17%**

2026 **\$1,222,576** Average  
2025 **\$1,469,238** Average

↓ **-12%**

2026 **\$1,035,000** Median  
2025 **\$1,175,000** Median



**Single Family**  
**Jan-Apr '26 v Jan-Apr '25**

↑ **4%**

2026 **331** Total Sales  
2025 **319** Total Sales

↓ **-7%**

2026 **\$3,612,274** Average  
2025 **\$3,905,097** Average

↓ **-20%**

2026 **\$2,115,000** Median  
2025 **\$2,650,000** Median