


SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

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JAN 2026

SINGLE FAMILY



\$3,078,168
Average Sales Price

\$2,300,716
Median Sales Price

CONDOMINIUM



\$1,118,481
Average Sales Price

\$862,500
Median Sales Price

SINGLE

	Sales	
	Avg	Median
Carp	\$1,850,000	\$1,550,000
Goleta	\$1,835,342	\$1,550,000
Mont	\$6,877,724	\$5,525,000
HR	\$0	\$0
SB	\$2,850,000	\$2,450,000
Summ	\$7,500,000	\$750,000

CONDOMINIUM

	Sales	
	Avg	Median
Carp	\$861,167	\$720,000
Goleta	\$710,333	\$711,000
Mont	\$2,139,000	\$2,139,000
SB	\$1,381,538	\$1,225,000
Summ	\$0	\$0



64

Single Family Sold
January 2026

SINGLE

January 2026	Sales
Carpinteria	3
Goleta	19
Montecito	8
Hope Ranch	0
Santa Barbara	33
Summerland	1

CONDO

January 2026	Sales
Carpinteria	9
Goleta	3
Montecito	1
Santa Barbara	13
Summerland	0

Total Sales

90

↓ -8%

Jan '26 v Jan'25



26

Condos Sold
January 2026

Average Days on Market

SFR


42

CONDO/PUD

56

Inventory

3.04 month supply



CASH SALES

39%



Condominium
Jan '26 v Jan '25

↓ -7%

2026	26	Total Sales
2025	28	Total Sales

↓ -29%

2026	\$1,118,481	Average
2025	\$1,575,549	Average

↓ -14%

2026	\$862,500	Median
2025	\$1,000,000	Median



Single Family
Jan '26 v Jan '25

↓ -9%

2026	64	Total Sales
2025	70	Total Sales

↓ -36%

2026	\$3,078,168	Average
2025	\$4,822,622	Average

↓ -20%

2026	\$2,300,716	Median
2025	\$2,875,000	Median

information deemed reliable but not guaranteed