

SOUTH SANTA BARBARA COUNTY

RESIDENTIAL STATISTICS

MARCH

YTD 2018

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SINGLE FAMILY



\$1,857,407
Average Sales Price

\$1,265,000
Median Sales Price

CONDOMINIUM



\$830,367
Average Sales Price

\$683,750
Median Sales Price

Total Sales

340

(-%10)

\$1,573,460 (+%15)
Average Price

\$1,045,750 (+%16)
Median

MAR '18 V MAR '17

SINGLE FAMILY

CONDOMINIUM



246
Single Family Sold

YTD 2018 SALES

Carpinteria 11 Sales:

\$1,446,818 Avg
\$930,000. Median

Goleta 58 Sales

\$1,009,716 Avg
\$866,000 Median.

Montecito 28 Sales

\$4,684,786 Avg.
\$3,200,000 Median

Hope Ranch 15 Sales

\$4,135,467 Avg.
\$3,400,000 Median

Santa Barbara 132 Sales

\$1,419,420 Avg
\$1,277,500 Median.

Summerland 2 Sales

\$937,000 Avg/Median.

YTD 2018 SALES

Carpinteria: 14 Sales

\$590,536 Avg. Price
\$576,250 Median

Goleta 18 Sales

\$700,556 Avg. Price
\$596,250 Median

Montecito 3 Sales

\$1,974,833. Avg Price
2,100,000 Median

Hope Ranch

n/a

Santa Barbara 56 Sales

\$876,991 Avg. Price
\$725,000 Median

Summerland 3

713,667 Avg Price
775,000 Median



94
Condos Sold



Condominium
Jan.- Mar '18 v Jan-Mar'17

↓ -12%

2018 **94** Total Sales
2017 **108** Total Sales

↑ 29%

2018 **\$830,367 Avg Price**
2017 **\$649,921 Avg Price**

↑ 17%

2018 **\$683,750 Median**
2017 **\$582,000 Median**



Single Family
Jan-Mar '18 v Jan-Mar '17

↓ -9%

2018 **246** Total Sales
2017 **269** Total Sales

↑ 12%

2018 **\$1,857,407 Avg Price**
2017 **\$1,654,660 Avg. Price**

↑ 9%

2018 **\$1,265,000 Median**
2017 **\$1,160,000 Median**